# REQUEST FOR PROPOSAL

### For

## Selection of Project Management Consultant (PMC) to Design, Develop, Manage and Implement Smart City Projects

### Under

### **SMART CITY MISSION (SCM)**

in

Srinagar, Jammu & Kashmir

Date of Issue: 12-07-2018

Bid inviting Authority: Chief Executive Officer, Srinagar Smart City Limited

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Reference No.: RFP-02/2018/Rebid-01

**Project Name:** SMART CITY MISSION (SCM)

Name of the bid inviting SRINAGAR SMART CITY LIMITED

**Authority**:

Title of Consulting PROJECT MANAGEMENT CONSULTANT (PMC) TO

Services: DESIGN, DEVELOP, MANAGE AND IMPLEMENT SMART

CITY PROJECTS UNDER SMART CITY MISSION (SCM)

IN SRINAGAR.

#### **Letter of Invitation**

1. Srinagar Smart City Limited has been established as a Special Purpose Vehicle (SPV) (hereinafter called "Employer") shall execute the SMART CITY MISSION (SCM) in Srinagar.

- 2. The employer invites proposal to provide the following consulting services: PROJECT MANAGEMENT CONSULTANT (PMC) TO DESIGN, DEVELOP, MANAGE AND IMPLEMENT SMART CITY PROJECTS UNDER SMART CITY MISSION (SCM) IN SRINAGAR. More details on the services are provided in the Terms of Reference in this RFP document and qualification requirement is at Instructions to Consultants.
- A firm will be selected under "Combined Quality Cum Cost Based System (CQCCBS)" and procedures described in this RFP.
- 4. The RFP includes the following documents:

Section 1 - Letter of Invitation

Section 2 - Information to Consultants (including Data Sheet)

Section 3 - Technical Proposal - Standard Forms

Section 4 - Financial Proposal - Standard Forms

Section 5 - Terms of Reference

Section 6 - Standard Forms of Contract

RFP document can be downloaded from the J&K e- Tendering Portal <a href="www.jktenders.gov.in">www.jktenders.gov.in</a> and also from J&K ERA website (www.jkera.org/opportunities).

- 5. The bids of only those Applicants shall be considered for evaluation who have made payment of Rs 10,000/- (Rs Ten thousand only) for the RFP document, without which bids will not be accepted. The RFP Fee of Rs 10,000/- (Rs. Ten thousand only) is to be submitted by applicants along with the bid in the form of Demand Draft in favor of CEO, Smart City Limited, Srinagar.
- 6. Proposal must be delivered at: Office of the Chief Executive Officer, J&K ERA/Srinagar Smart City Limited, ERA Commercial Complex, Rambagh Srinagar 190009 On or before 4.00 P.M on 08-08-2018, together with a bid security in the amount and form indicated in the RFP Document.

### 7. IMPORTANT DATES:

S.No.	Activity	Time , Date	Remarks
1	Date of Publication	12-07-2018	
2	Date of Pre-Bid Meeting	26-07-2018, 11:00 AM	Venue: Conference Hall of J&K Economic Reconstruction Agency (JKERA), Commercial Complex, Rambagh, Srinagar - 190009  Date Time: 26-07-2018, 11:00  AM
3	Last date of bid submission (Revised)	4:00PM, 08-08-2018	
4	Date of opening of Technical Bid (Revised)	11:00 AM, 09-08-2018	Srinagar Smart City Limited, Office of the Chief Executive Officer, ERA Commercial Complex, Rambagh Srinagar- 190009
5	Date of opening of financial bid	Shall be communicated later	Venue shall be notified separately.

Yours sincerely,

Chief Executive Officer

Address: Office of the Chief Executive Officer Srinagar Smart Limited, at ERA Commercial Complex,

Rambagh, Srinagar-190009 Telephone: 0194-2443298 Email: smartcitykashmir@gmail.com

### **Instructions to Consultants**

### Part I Standard

#### 1. Definitions

- (a) "Employer" means the Agency who has invited the bids for consultancy services and/ or with which the selected Consultant signs the Contract for the Services and to which the selected consultant shall provide services as per the terms and conditions and TOR of the contract.
- (b) "Consultant" means any entity or person or Consortium who have been requested to submit their proposals that may provide or provides the Services to the Employer under the Contract.
- (c) "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause 1, that is the General Conditions (GC), the project Specific Conditions (SC), and the Appendices.
- (d) "Project specific information" means such part of the Instructions to Consultants used to reflect specific project and assignment conditions.
- (e) "Day" means calendar day.
- (f) "Government" means the government of India /State/Local Government.
- (g) "Instructions to Consultants" (Section-2 of the RFP) means the document which provides Consultants with all information needed to prepare their proposals.
- (h) "LOI" (Section 1 of the RFP) means the Letter of Invitation being sent by the Employer to the consultants.
- (i) "Personnel" means professionals and support staff provided by the Consultant or by any Sub-Consultant and assigned to perform the Services or any part thereof; "Foreign Personnel" means such professionals and support staff who at the time of being so provided had their domicile outside the Government's country; "Domestic Personnel" means such professionals and support staff who at the time of being so provided had their domicile in India.
- (j) "Proposal" means the Technical Proposal and the Financial Proposal.
- (k) "RFP" means the Request for Proposal prepared by the Employer for the selection of Consultants, based on the SRFP.
- (1) "SRFP" means the Standard Request for Proposals, which must be used by the Employer as a guide for the preparation of the RFP.
- (m) Consortium: Any association of firms or JV. No. of members must not be exceeding 3.
- (n) "Assignment / job" means the work to be performed by the Consultant pursuant to the Contract.
- (o) "Sub-Consultant" means any person or entity with which the Consultant subcontracts any part of the Assignment/job.
- (p) "Terms of Reference" (TOR) means the document included in the RFP as Section 5 which explains the objectives, scope of work, activities, tasks to be performed, respective responsibilities of the Employer and the Consultant, and expected results and deliverables of the Assignment/job.

### 2. Introduction

- 2.1 The Employer named in the Part II Data Sheet will select a consulting firm /organization (The Consultant) meeting basic eligibility criteria as mentioned in Part II Data Sheet and in accordance with the method of selection specified in the Part II Data Sheet.
- 2.2 The name of the assignment/Job has been mentioned in Part II Data Sheet. Detailed scope of the assignment/job has been described in the Terms of Reference in Section 5.
- 2.3 The date, time and address for submission of the proposals have been given in Part II Data Sheet.
- 2.4 The Consultants are invited to submit their Proposal, for consulting Assignment/job named in the Part II Data Sheet. The Proposal will be the basis for contract negotiations and ultimately for a signed Contract with the selected Consultant.
- 2.5 Consultants should familiarize themselves with Local conditions and take them into account in preparing their Proposals. To obtain first-hand information on the Assignment/job and Local conditions, Consultants are encouraged to meet the Employer's representative named in part II Data Sheet before submitting a proposal and to attend a **pre-proposal meeting** if one is specified in the Part II Data Sheet subsequently. Attending the pre- proposal meeting (s) is optional. Consultants should contact the Employer's representative to arrange for their visit or to obtain additional information on the pre-proposal meeting. Consultants should ensure that these representatives advised of the visit in adequate time to allow them to make appropriate arrangements.
- 2.6 The Employer will provide at no cost to the Consultants the inputs and facilities specified in the Part II Data Sheet, assist the consultants in obtaining licenses and permits needed to carry out the Assignment/job, and make available relevant project data and reports.
- 2.7 Consultants shall bear all costs associated with the preparation and submission of their proposals and contract negotiation. The Employer is not bound to accept any proposal, and reserves the right to annul the selection process at any time prior to Contract award, without thereby incurring any liability to the Consultants.

### 3. Eligibility of Association of consultants and Sub-Consultants

- 3.1. If the consultant has formed a consortium, each member of the association of consultant shall be evaluated as per the qualification/ eligibility criteria set forth in Part II data Sheet. The combined score of each member of the association of consultant shall be taken into account for evaluation purpose. If any member of the association of consultants is dropped at the RFP stage, such an association of consultant is liable to be rejected by the Employer. However, the Employer, at its sole discretion, may decide to evaluate for short-listing such association of consultant without considering the strength of the dropped member and if found eligible, may allow such association of consultant to submit their proposal.
- 3.2. A consultant may associate with consultants and /or individual expert at the time of submission of proposal with. Under such circumstances, the Employer shall deal with only the lead member for the purpose of this assignment. Although the contract shall be signed by all the members of the associations of the consultants, all the consortium members shall be responsible and liable to the Employer for every aspect of their proposal, contract etc.

#### 4. Clarification and Amendment of RFP Documents

- 4.1 Consultants may request a clarification on any clause of the RFP documents up to the number of days indicated in the Part II Data Sheet before the proposal submission date. Any request for clarification must be sent in writing, or by standard electronic means to the Employer's address indicated in the Part II Data Sheet. The Employer will respond in writing, or by standard electronic means and will send written copies of the response (including an explanation of the query but without identifying the source of inquiry) to all Consultants. Should the Employer deem it necessary to amend the RFP as a result of a clarification, it shall do so following the procedure under para. 4.2 Below.
- 4.2 At any time before the submission of Proposals, the Employer may amend the RFP by issuing an addendum or corrigendum in writing or by standard electronic means. The addendum shall be sent to all Consultants and will be binding on them. Consultants shall acknowledge receipt of all amendments. To give Consultants reasonable time in which to take an amendment into account in their Proposals the Employer may, if the amendment is substantial, extend the deadline for the submission of Proposals.

### 5. Conflict of Interest

- 5.1 Employer requires that Consultants provide professional, objective, and impartial consulting and at all times hold the Employer's interest's paramount, strictly avoid conflicts with other Assignment/jobs or their own corporate interests and act without any consideration for future work.
- 5.2 Without limitation on the generality of the foregoing Consultants and any of their affiliates shall be considered to have a conflict of interest and shall not be recruited under any of the circumstances set forth below:
  - Conflicting activities: (i) a firm that has been engaged by the Employer to provide goods, works or Assignment/job other than consulting Assignment/job for a project, and any of its affiliates, shall be disqualified from providing consulting Assignment/job related to those goods, works or Assignment/job. Conversely, a firm hired to provide consulting Assignment/job for the preparation or implementation of a project, and any of its affiliates, shall be disqualified from subsequently providing goods or works or Assignment/job other than consulting Assignment/job resulting from or directly related to the firm's consulting Assignment/job for such preparation or implementation. For the purpose of this paragraph, Assignment/job other than consulting Assignment/job are defined as those leading to a measurable physical output, for example surveys, exploratory drilling, aerial photography, and satellite imagery.
  - Conflicting Assignment/job; (ii) A Consultant (including its Personnel and Sub-Consultants) or any of its affiliates shall not be hired for any Assignment/job that, by its nature, may be in conflict with another Assignment/job of the Consultant to be executed for the same or for another Employer. For example, a Consultant hired to prepare engineering design for an infrastructure project shall not be engaged to prepare an independent environmental assessment for the same project, and a Consultant assisting an Employer in the privatization of public assets shall not purchase, nor advice purchasers of, such assets. Similarly, a Consultant hired to prepare Terms of Reference for an Assignment/job shall not be hired for the Assignment/job in question.

- Conflicting relationships (iii) A Consultant (including its Personnel and Sub-Consultants)that has a business or family relationship with a member of the Employer's staff who is directly or indirectly involved in any part of (i) the preparation of the Terms of Reference of the Assignment/job, (ii) the selection process for such Assignment/job, or (iii) supervision of the Contract, may not be awarded a Contract, unless the conflict stemming from this relationship has been resolved in a manner acceptable to the Employer throughout the selection process and the execution of the Contract.
- 5.3 Consultants have an obligation to disclose any situation of actual or potential conflict that impacts their capacity to serve the best interest of their Employer, or that may reasonably be perceived as having this effect. Any such disclosure shall be made as per the Standard forms of technical proposal provided herewith. If the consultant fails to disclose said situations and if the Employer comes to know about any such situation at any time, it may lead to the disqualification of the Consultant during bidding process or the termination of its Contract during execution of assignment.
- 5.4 No agency or current employees of the Employer shall work as Consultants under their own ministries, departments or agencies.

### **6.** Unfair Advantage

6.1 If a Consultant could derive a competitive advantage from having provided consulting Assignment/job related to the Assignment/job in question and which is not defined as conflict of interest as per para-5 above, the Employer shall make available together with this RFP all information that would in that respect give such Consultant any competitive advantage over competing Consultants.

### 7. Proposal

7.1 Consultants may only submit one proposal. If a Consultant submits or participates in more than one proposal, such proposals shall be disqualified. However, this does not limit the participation of the same Sub-Consultant, including individual experts, to more than one proposal.

### 8. Proposal Validity

8.1 The Part II Data Sheet to consultant indicates how long Consultants' Proposals must remain valid after the submission date. During this period, Consultants shall maintain the availability of Professional staff nominated in the Proposal and also the financial proposal unchanged. The Employer will make its best effort to complete negotiations within this period. Should the need arise; however, the Employer may request Consultants to extend the validity period of their proposals. Consultants who agree to such extension shall confirm that they maintain the availability of the Professional staff nominated in the Proposal and their financial proposal remain unchanged, or in their confirmation of extension of validity of the Proposal, Consultants could submit new staff in replacement, which would be considered in the final evaluation for contract award. Consultants who do not agree have the right to refuse to extend the validity of their Proposals; under such circumstance the Employer shall not consider such proposal for further evaluation.

### 9. Preparation of Proposals

- 9.1 The Proposal as well as all related correspondence exchanged by the Consultants and the Employer shall be written in English language, unless specified otherwise.
- 9.2 In preparing their Proposal, Consultants are expected to examine in detail the documents comprising the RFP. Material deficiencies in providing the information requested may result in rejection of a Proposal.
- 9.3 While preparing the Technical Proposal, Consultants must give particular attention to the following:
  - (a) If a Consultant considers that it may enhance its expertise for the Assignment/job by associating with other Consultants in sub-consultancy, it may associate with other Consultant.
  - (b) The estimated number of Professional staff-months for the Assignment/job is as shown in the Part II Data sheet. However, the Proposal shall be based on the number of Professional staff-months or budget estimated by the Consultants. While making the proposal, the consultant must ensure that he proposes the minimum number and type of experts as sought by the Employer, failing which the proposal shall be considered as non-responsive.
  - (c) Alternative professional staff shall not be proposed, and only one curriculum vita (CV) may be submitted for each position mentioned.
- 9.4 Depending on the nature of the Assignment/job, Consultants are required to submit a Technical Proposal (TP) in forms provided in Section-III. The Part II Data sheet in Section-II indicates the formats of the Technical Proposal to be submitted. Submission of the wrong type of Technical Proposal will result in the Proposal being deemed non- responsive. The Technical Proposal shall provide the information indicated in the following paras from (a) to (g) using the attached Standard Forms (Section 3). Form Technical—I in Section-III is a sample letter of technical proposal which is to be submitted along with the technical proposal.
  - (a) A brief description of the consultant's organization and in the case of a consortium/joint venture, of each partner, will be provided in Form Technical-2. In the same Form, the consultant and in the case of a consortium/ joint venture, each partner will provide details of experience of assignments which are similar to the proposed assignment/ job as per the terms of reference. For each Assignment/job, the outline should indicate the names of Sub-Consultants/ Professional staff who participated, duration of the Assignment/job, contract amount, and Consultant's involvement. Information should be provided only for those Assignment/jobs for which the Consultant was legally contracted by the Employer as a corporation or as one of the major firms within a joint venture. Assignment/jobs completed by individual Professional staff working privately or through other consulting firms cannot be claimed as the experience of the Consultant, or that of the Consultant's associates, but can be claimed by the Professional staff themselves in their CVs. The eligible assignments of Lead and/or JV partners will only be considered for evaluation against each category. The references of sub consultants or associates will not be considered for marking.

- (b) Comments and suggestions on the Terms of Reference including workable suggestions that could improve the quality/ effectiveness of the Assignment/job; and on requirements for counterpart staff and facilities including: administrative support, office space, Domestic transportation, equipment, data, etc. to be provided by the Employer (Form TECHNICAL-3 of Section 3).
- (c) A description of the approach, methodology and work plan for performing the Assignment/job covering the following subjects: technical approach and methodology, work plan, and organization and staffing schedule. Guidance on the content of this section of the Technical Proposals is provided under Form TECHNICAL-4 of Section 3. The work plan should be consistent with the Work Schedule (Form TECHNICAL-8 of Section 3) which will show in the form of a bar chart the timing proposed for each activity.
- (d) The list of the proposed Professional staff team by area of expertise, the position that would be assigned to each staff team member and their tasks is to be provided in Form TECHNICAL-5 of Section 3.
- (e) Estimates of the staff input needed to carry out the Assignment/job needs to be given in Form TECHNICAL-7 of Section 3. The staff-months input should be indicated separately for each location where the Consultants have to work and / or provide their key staff.
- (f) CVs of the Professional staff as mentioned in para 9.4 (d) above signed by the staff themselves or by the authorized representative of the Professional Staff (Form TECHNICAL-6 of Section 3).
- (g) A detailed description of the proposed methodology and staffing for training needs to be given, if the Part II Data sheet specifies training as a specific component of the Assignment/job.
- 9.5 The Technical Proposal shall not include any financial information. A Technical Proposal containing financial information may be declared non responsive.
- 9.6 **Financial Proposals**: The Financial Proposal shall be prepared using the attached Standard Forms (Section-4). It shall list all costs associated with the Assignment/job, including (a) remuneration for staff and (b) reimbursable expenses indicated in the Part II Data sheet. If appropriate, these costs should be broken down by activity and, if appropriate, into foreign (if applicable) and domestic expenditures. The financial proposal shall not include any conditions attached to it and any such conditional financial proposal shall be rejected summarily.

#### **10.** Taxes:

10.1 The Consultant shall fully familiarize themselves about the applicable to Domestic taxes (such as: value added or GST, Goods and Service Tax (GST) or income taxes, duties, fees, levies) on amounts payable by the Employer under the Contract. All such taxes must be included by the consultant in the financial proposal.

#### 11. Currency:

11.1 Consultants shall express the price of their Assignment/job in India Rupees [In case of

Assignment where payments in foreign currency are allowed to be made, the consultants are free to make their quote in any foreign currency. The employer shall mention the provision regarding conversion of such foreign currency to Indian Rupees]

### 12. Earnest Money Deposit (EMD) and Bid Processing Fees

#### 12.1 Earnest Money Deposit

- I. An EMD of amount as mentioned in data sheet, in the form of (CDR/FDR only) in favour of the Employer (mention name of employer,) and payable at city as mentioned in data sheet, must be submitted along with the Proposal.
- II. Proposals not accompanied by EMD shall be rejected as non-responsive.
- III. No interest shall be payable by the Employer for the sum deposited as earnest money deposit.
- IV. The EMD of the unsuccessful bidders would be returned within one month of signing of the contract.

### 12.2 The EMD shall be forfeited by the Employer in the following events:

- I. If Proposal is withdrawn during the validity period or any extension agreed by the consultant thereof.
- II. If the Proposal is varied or modified in a manner not acceptable to the Employer after opening of Proposal during the validity period or any extension thereof.
- III. If the consultant tries to influence the evaluation process.
- IV. If the First ranked consultant withdraws his proposal during negotiations (failure to arrive at consensus by both the parties shall not be construed as withdrawal of proposal by the consultant).

### 13. Bid Processing Fees

All consultants are required to pay as mentioned in data sheet towards Bid Processing Fees in the form of demand Draft drawn in favour of Employer (as indicated in Data Sheet) and payable at Srinagar. The Bid Processing Fee is Non-Refundable. Non-submission of Bid Processing fee along with the Technical Proposal will be treated as non-responsive bid.

### 14. Submission, Receipt, and Opening of Proposal

- 14.1 The original proposal, both technical and Financial Proposals shall contain no Interlineations or overwriting, except as necessary to correct errors made by the Consultants themselves. The person who signed the proposal must initial such corrections. Submission letters for both Technical and Financial Proposals should respectively be in the format of TECHNICAL-1 of Section 3, and FIN-1 of Section 4.
- 14.2 An authorized representative of the Consultants shall initial all pages of the original Technical and Financial Proposals. The authorization shall be in the form of a written power of attorney accompanying the Proposal or in any other form demonstrating that the representative has been dully authorized to sign. The signed Technical and Financial Proposals shall be marked "ORIGINAL".

14.3 The original and all copies of the Technical Proposal shall be placed in a sealed envelope clearly marked "TECHNICAL PROPOSAL" Similarly, the original Financial Proposal shall be placed in a sealed envelope clearly marked "FINANCIAL PROPOSAL" followed by the name of the Assignment/job. The envelopes containing the Technical Proposals, Financial Proposals, EMD and bid processing fees shall be placed into an outer envelope and sealed. This outer envelope shall bear the submission address, reference number be clearly marked "DO NOT OPEN, BEFORE [insert the time and date of the opening indicated in the Data sheet]". The Employer shall not be responsible for misplacement, losing or premature opening if the outer envelope is not sealed and/or marked as stipulated. This circumstance may be case for Proposal rejection.

If the Financial Proposal is not submitted in a separate sealed envelope duly marked as indicated above, this will constitute grounds for declaring the Proposal non-responsive.

14.4 The Proposals must be sent to the address/addresses indicated in the Data sheet and received by the Employer no later than the time and the date indicated in the Data sheet, or any extension to this date in accordance with para 4.2 above. Any proposal received by the Employer after the deadline for submission shall be returned unopened.

### 15. Proposal Evaluation

- 15.1 From the time the Proposals are opened to the time the Contract is awarded, the Consultants should not contact the Employer on any matter related to its Technical and/or Financial Proposal. Any effort by Consultants to influence the Employer in the examination, evaluation, ranking of Proposals, and recommendation for award of Contract may result in the rejection of the Consultants' Proposal.
- 15.2 The employer has constituted a Consultant Selection Committee (CSC) which will carry out the entire evaluation process.
- **15.3 Evaluation of Technical Proposals:** CSC while evaluating the Technical Proposals shall have no access to the Financial Proposals until the technical evaluation is concluded and the competent authority accepts the recommendation.
- 15.4 The CSC shall evaluate the Technical Proposals on the basis of their responsiveness to the Terms of Reference and by applying the evaluation criteria, sub-criteria specified in the Data sheet. In the first stage of evaluation, a Proposal shall be rejected if it is found deficient as per the requirement indicated in the Data sheet for responsiveness of the proposal. Only responsive proposals shall be further taken up for evaluation. Evaluation of the technical proposal will start first and at this stage the financial bid (proposal) will remain **unopened**. The qualification of the consultant and the evaluation criteria for the technical proposal shall be as defined in the Data sheet.
- **15.5 Public opening & evaluation of the Financial Proposals:** Financial proposals of only those firms who are technically qualified shall be opened publicly on the date & time specified the Data sheet, in the presence of the Consultants' representatives who choose to attend. The name of the Consultants, their technical score (if required) and their financial proposal shall be read aloud.
- 15.6 The CSC will correct any computational errors. When correcting computational errors, in case of discrepancy between a partial amount and the total amount, or between word and figures, the

former will prevail. In addition to the above corrections the items described in the Technical Proposal but not priced, shall be assumed to be included in the prices of other activities or items. In case an activity or line item is quantified in the Financial Proposal differently from the Technical Proposal, (i) if the Time-Based form of contract has been included in the RFP, the Evaluation Committee shall correct the quantification indicated in the Financial Proposal so as to make it consistent with that indicated in the Technical Proposal, apply the relevant unit price included in the Financial Proposal to the corrected quantity and correct the total Proposal cost, (ii) if the Lump-Sum form of contract has been included in the RFP, no corrections are applied to the Financial Proposal in this respect. If permitted under RFP to quote in any currency other than Indian Rupees, prices shall be converted to Indian Rupees using the selling rates of exchange, source and reference date indicated in the Data sheet. Normally, the date will be the date of opening of the tender unless specified otherwise in the Data sheet.

15.7 After opening of financial proposals, the prescribed method shall be applied to determine the consultant who will be declared winner and be eligible for award of the contract. The methods of selections are described in the Data Sheet [The employer shall mention here which method out of all listed method shall be applied for selection of consultant for this assignment / job]. This selected consultant will then be invited for negotiations, if considered necessary.

### 16. Negotiations

- 16.1 Negotiations will be held at the date, time and address intimated to the qualified and selected bidder. The invited Consultant will, as a pre-requisite for attendance at the negotiations, confirm availability of all Professional staff. Representatives conducting negotiations on behalf of the Consultant must have written authority to negotiate and conclude a Contract.
- 16.2 Technical negotiations: Negotiations will include a discussion of the Technical Proposal, the proposed technical approach and methodology, work plan, and organization and staffing, and any suggestions made by the Consultant to improve the Terms of Reference. The Employer and the Consultants will finalize the Terms of Reference, staffing schedule, work schedule, logistics, and reporting. These documents will then be incorporated in the Contract as "Description of Assignment/job". Special attention will be paid to clearly defining the inputs and facilities required from the Employer to ensure satisfactory implementation of the Assignment/job. The Employer shall prepare minutes of negotiations which will be signed by the Employer and the Consultant.
- 16.3 Financial negotiations: After the technical negotiations are over, financial negotiations should be carried out in order to reflect any change in financials due to change in scope of work or due to clarification on any aspect of the technical proposal during the technical negotiations. Under no circumstance, the financial negotiation shall result in to increase in the price originally quoted by the consultant. Unless there are exceptional reasons, the financial negotiations will involve neither the remuneration rates for staff nor other proposed unit rates. For other methods, Consultants will provide the Employer with the information on remuneration rates described in the Appendix attached to Section 4 Financial Proposal Standard Forms of this RFP.
- 16.4 Availability of Professional staff/experts: Having selected the Consultant on the basis of, Among other things, an evaluation of proposed Professional staff, the Employer expects to negotiate a Contract on the basis of the Professional staff named in the Proposal. Before

contract negotiations, the Employer will require assurances that the Professional staff will be actually available. The Employer will not consider substitutions during contract negotiations unless both parties agree that undue delay in the selection process makes such substitution unavoidable or for reasons such as death or medical incapacity or if the professional staff has left the organisation. If this is not the case and if it is established that Professional staff were offered in the proposal without confirming their availability, the Consultant may be disqualified. Any proposed substitute shall have equivalent or better qualifications and experience than the original candidate and be submitted by the Consultant within the period of time specified in the letter of invitation to negotiate.

16.5 Conclusion of the negotiations: Negotiations will conclude with a review of the draft Contract. To complete negotiations the Employer and the Consultant will initial the agreed Contract. If negotiations fail, the employer will reject all the proposals received and invite fresh proposals.

### 17. Award of Contract

- 17.1 After completing negotiations, the Employer shall issue a Letter of Intent to the selected Consultant and promptly notify all other Consultants who have submitted proposals about the decision taken.
- 17.2 The consultants will sign the contract after fulfilling all the formalities/pre-conditions including Performance Guarantee as mentioned in the standard form of contract in Section- 6, within 15 days of issuance of the letter of intent.
- 17.3 The Consultant is expected to commence the Assignment/job on the date and at the location specified in the Part II Data Sheet.

### 18. Confidentiality

- 18.1 Information relating to evaluation of Proposals and recommendations concerning awards shall not be disclosed to the Consultants who submitted the Proposals or to other persons not officially concerned with the process, until the publication of the award of Contract. The undue use by any Consultant of confidential information related to the process may result in the rejection of its Proposal and may be subject to the provisions of the Employer's antifraud and corruption policy.
- 18.2 The employer reserves the right to verify all statements, information and documents submitted by the Applicant in response to the RFP. Any such verification or the lack of such verification by the Employer to undertake such verification shall not relieve the Applicant of its obligation or liabilities here under nor will it affect any rights of the Employer here under.
- 18.3 The selection process shall be governed by and construed in accordance with the laws of India and Courts at Srinagar shall have exclusive jurisdiction and all disputes arising under pursuant to and/or in connection with the Selection Process.

	INSTRUCTIONS TO CONSULTANT			
	Part-II			
		DATA S	SHEET	
Clause No. of Data Sheet	Ref of ITC	<u>Particulars</u>		
1	2.1	Name of the Employer/Bid inviting Authority:	Srinagar Smart City Limited, represented by Chief Executive Officer	
2.	2.1	Basic Eligibility criteria	<ul> <li>a) The Bidder/s shall be a private company, firm incorporated in India under the (Indian) Companies Act 1956/2013 or a company incorporated under equivalent law abroad or a Consortium of such companies/firms. In case of Consortium, they submit agreement of consortium and one of consortium members should be designated as lead bidder. The Bidder/s shall be required to submit a true copy of its Incorporation Certificate</li> <li>b) The Bidder/s must have a valid Goods and Goods and Service Tax (GST) (GST) registration</li> <li>c) The Bidder/s must have at least one office in India which has been operational for the last three years or more</li> <li>(d) The sole bidder/Lead Bidder/Consortium member should not have been blacklisted / debarred or had terminated contract on the basis of lack of performance etc. except for reasons of convenience of client by any Government / Government Board / Govt Corporation / Govt Company / Govt Statutory Body / PSU company / Government of any sovereign countries and Funding Agencies as on date of Bid Submission</li> <li>e) The Consultant (in case of single business entity) / Lead Member (in case of Consortium) should have a minimum average annual turnover of Indian Rs. 75/-(Seventy Five) crore during the last three (3) financial years; and each Consortium partner should have a minimum average annual turnover of Indian Rs.25 (Twenty Five) crore during the last three (3) financial years.</li> <li>f) The lead bidder should have Experience in at least 3 (three) assignments as Project Management Consultants/ Support Units/ Technical Support or Coordinator Consultants /Project Planning and Design/ Preparation of Detailed Project Reports for urban infrastructure assignments at government levels (Central/ State/ Municipal)</li> </ul>	
3.	2.2	Name of the Assignment/job is:	Project Management Consultant (PMC) To Design, Develop, Manage and Implement Smart City Projects Under Smart City Mission (SCM)	
4.	2.2	Clarifications may be requested not later than days before the	15 days	

		submission date.	
5.	4.1	The address for requesting clarifications is: Facsimile: E-mail:	Srinagar Smart City Limited, 2nd Floor, ERA Commercial Complex, Rambagh, Srinagar, J&K, India Pin:190009 0194-2443298 smartcitykashmir@gmail.com
6.	8.1	Proposals must remain valid days after the submission date:	120 days
7.	9.3 (a)	Sub Consultants	Name of Sub Consultant (if proposed) shall also be mentioned along with technical details
8.	9.3(b)	The estimated number of Professional staffmonths required for the Assignment/job is:	A. For Time Based components:  The Consultant's Proposal must include the minimum resources to cover the scope of this RFP. Professional staff months for Time Based component. For the evaluation and comparison of Proposals only: if a Proposal includes less than the required minimum time-input, the missing time-input (expressed in personmonth) will be multiplied by the highest remuneration rate for a Key Expert in the Consultant's Proposal and added to the total remuneration amount. Proposals that quoted higher than the required minimum of time-input will not be adjusted.  B. For Lump Sum component:  Estimated number of Professional staff-months is as per the scope of this RFP. In addition to technical proposal, Consultants are required to submit financial proposal (as per forms prescribed in Section-4). Submission of the technical and financial proposal in improper form will
9.		render the proposal liable to be rejected.  The formats of the Technical Proposal to be submitted are:  Form Technical 1: Letter of Proposal submission  Form Technical 2: Consultant's organization & experience  Form Technical 3: Comments & suggestions on TOR  Form Technical 4: Approach & methodology  Form Technical 5: Team composition  Form Technical 6: Curriculum vitae  Form Technical 7: Staffing Schedule  Form Technical 8: Work Schedule  Form Technical9: Comment / modification suggested on draft contract.  Form Technical10: Information regarding any conflicting activities a declaration thereof.  In of 50 pages including charts and diagrams for each of the above.  It is a not specific component of this Assignment/job.	

10.	10	Taxes	The clause is as below:
			The Financial Proposal shall take into account all expenses but excluding Goods and Goods and Goods and Service Tax (GST) liabilities. Only Goods and Service Tax (GST) as applicable shall be paid in addition to the financial quote and calculated as per applicable laws at the time of payment. All payments to consultants shall be subject to deduction of taxes at source as per Applicable Laws prevailing as is on the date of signing of the contract with the successful BIDDER.
11.	11.1	Currency	Indian Rupees
12.	12.1	Earnest Money Deposit	12.1(I) Rs. 25lakhs (Indian Twenty Five Lakhs only) in the form of Bank Guarantee/Demand Draft/Banker's cheque in favour of the <b>Srinagar Smart City Limited</b> payable at Srinagar.
13.	13	Bid Processing Fees	Rs. 10,000/- (Indian Rupees Ten Thousand only) in the form of Demand Draft/Banker's cheque in favour of the <b>Srinagar Smart City Limited</b> payable at Srinagar.
14.	14.3	Copies of proposals to be submitted	1(one) Original and three copies of Technical proposal. 1(one) Original only for Financial proposal.
15.	15.4	Evaluation Criteria: Criteria, sub-criteria, for evaluation of Technical Proposals have been prescribed:	Detailed evaluation as mentioned below this Table of Data Sheet.  Quality (80%) cum Cost (20%) Based Selection  QCBS - 80:20  The technical quality of the proposal will be given weightage of 80%. The method of evaluation of technical qualification will follow the procedure given in para-15 of the main RFP document above. The price bids of only those consultants who qualify technically (Minimum Qualifying Marks: 75%) will be opened. The proposal with the lowest cost will be given a financial score of 100 and the other proposals given financial score that is equal to this lowest cost as a percentage of their bid cost. The financial proposal shall be allocated weigtage of 20%. For working out the combined formula:
16.	15.7	Method of Selection	Total points = T (w) x T (s) + F (w) x F(s), \ where F(s) = {(LEC / EC) *100} T (w) stands for weight of the technical score. T (s) stands for technical score F (w) stands for weight of the financial proposal EC stands for Evaluated Cost of the financial proposal LEC stands for Lowest Evaluated Cost of the financial proposal. F(s) stands for Financial score of the Financial Proposal. The proposals will be ranked in terms of total points scored. The proposal with the highest total points (H-1) will be considered for award of contract and will be called for negotiations, if required.
17.	16	Negotiation	If any key expert gets less than 60% marks during technical evaluation, then he/she needs to be replaced at the time of negotiations. The other experts who's CVs will not be evaluated but have to be submitted with

			proposal, should meet the minimum qualification criteria as per the ToR, otherwise such expert also needs to be replaced at the time of negotiation.
18.	17.3	Expected date for commencement of the consulting Assignment/job	Sep-2018
19.	17.3	Location for performance assignment / job:	Srinagar

# <u>Procedure for Detailed evaluation of technical qualifications</u> (With reference to point no. 20 / Clause 15.4 of Data Sheet):

The detailed technical evaluation of Proposals satisfying minimum eligibility conditions as above shall be done. The Criteria, sub-criteria and point system for detailed evaluation shall be as follows:

i)	Specific experience of the consultant firm relevant to the assignment / job	25 marks
Sub	criteria	
	a. Form 2C: Experience as project management unit / project management consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/SWM, Transport, Bus terminal, Multi-modal hub) related project with value of contract (for consultancy service) of at least Rs. 100 lakhs.  (1.0 marks per project subject to maximum 10 marks)	10 marks
	b. Form 2D: Experience of carrying out studies in Urban Sector (City development/ Strategic Plan, Master plans, Perspective Plan of integrated infrastructure projects, City Sanitation Plans, Baseline Assessments, Financial Assessments, City Investment Plan, Vision documents, City Business plans, Non-revenue water study).  (1.0 marks per project subject to maximum 5 marks)	5marks
	c. Form 2E: Experience of PPP transaction advisory projects in sectors such as Urban Infrastructure/ Real estate/ Industrial Infrastructure/ Tourism/ Transport of project value over INR 50 crore each.  (1.0 marks per project subject to maximum 5 marks)	5 marks
	d. Form 2F: Experience as project management Consultant/Design and/or System Integrator in ICT applications project with value of contract (for consultancy service) of at least Rs. 50 lakhs.  (1.0 marks per project subject to maximum 5 marks)	5 marks
ii)	Proposed methodology and work plan in response to the terms of reference.	10 marks
Sub-	criteria	
	a) Technical approach & methodology	5 marks

	b) Work plan	3 marks
	c) Organization & staffing	2 marks
iii)	Key professional staff: Qualification & competency for the assignment / job.	65 marks

Qualifications and competency of each of the key professional as per (iii) above will be evaluated separately. The marks for key professionals will be further divided as under:

Sr No	Position	Marks
1	Team Leader	10
2	Urban Infrastructure Specialist	5
3	Contract/Procurement Specialist	5
4	Project Performance and Management Specialist (PPMS)	5
5	Heritage/Conservation Expert	5
6	PPP Expert 5	
7	Hydraulic/Drainage/Utilities Expert	5
8	Transport Planning Expert 5	
9	MIS, E Governance & IT Specialist	5
10	Water Supply Expert	5
11	Solid Waste Management Expert	5
12	Urban Finance/ Accounts specialist	5
	TOTAL	65

For all the above positions, following sub-criteria shall be followed:

a)	Educational qualifications	20%
b)	Adequacy for the assignment / job	
	(Experience in carrying out similar assignment/job)	80%

### Note:

- If any key experts get less than 60 % Marks then he need to be replaced at the time of negotiation.
- Other experts should meet the minimum qualification criteria as per the TOR, otherwise the expert needs to be replaced at the time of negotiation.

### **Technical Proposal - Standard Forms**

### FORM TECHNICAL-1 LETTER OF PROPOSAL SUBMISSION

[Location, Date]

To: [Name and address of Employer]

Dear Sirs:

We, the undersigned, offer to provide the consulting Assignment/job for [Insert title of Assignment/job] in accordance with your Request for Proposal dated [Insert Date] and our Proposal. We are hereby submitting our Proposal, which includes this Technical Proposal, and a Financial Proposal sealed under a separate envelope and requisite EMD and bid processing fees.

We are submitting our Proposal in association with: [Insert a list with full name and address of each associated Consultant]

We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

If negotiations are held during the period of validity of the Proposal, i.e., before the date indicated in Paragraph 4 of the Part II Data Sheet, we undertake to negotiate on the basis of the proposed staff. Our Proposal is binding upon us and subject to the modifications resulting from Contract negotiations.

We understand you are not bound to accept any Proposal you receive. We remain,

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory: Name of Firm: Address:

# FORM 2: CONSULTANT'S ORGANIZATION & EXPERIENCE

Form 2A: Format for Details of Consultant

### 1. Details of Consultant

a.	Name of consultant with full address	:	
b.	Tel. No.	:	
c.	Fax No.	:	
d.	Email	:	
e.	Year of Incorporation.	:	
f.	Name and address of the person holding the Power of Attorney.	:	
g.	(i) Place of Business.	:	
₽.	(ii) Date of Registration.	:	
h.	Name of Bankers with full address.	:	
i.	Goods and Service Tax (GST) (GST) Registration Number (copy).	:	
j.	Permanente Account Number (copy).		
k.	Are you presently debarred / Black listed by any Government Department /Public Sector Undertaking /Any Employer? (If Yes, please furnished	:	
1.	Name and details (Tel / Mobile / E mail) of contact persons	:	

### **2.** In case of a Consortium:

- a. The information above should be provided for all the members of the consortium.
- b. Information regarding role of each member should be provided as per table below:

Sr. No.	Name of Member	Role (Specify Lead Member/ Member/ Another
1.		
2.		
3.		

Form 2B: Format for Financial Capability of the Consultant (Equivalent in Rs. crore)

Consultant*					
				(N	Name of Consultant)
FY	2014-15	2015-16	2016-17	Total	Average
Annual Turnover					
Certificate from the	Statutory Audi	tor			
This is to certify that					- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
Consultant) has recei	ved the paymen	its and annual turr	nover as shown ab	ove against th	e respective years.
Name of the audit firm	n:				
Seal of the audit firm					
Date:					
(Signature, name and	designation of th	ne authorised signa	tory)		

<sup>\*</sup> The Consultant should provide the Financial Capability based on its own financial statements. Financial Capability of the Consultant's parent company or its subsidiary or any associate company will not be considered for computation of the Financial Capability of the Consultant.

<sup>\*</sup> Consultant should fill in details as per the row titled Annual turnover in the row below. In case the Consultant is a Consortium, for the purpose of evaluation on financial parameters, financial parameters of all the members shall be furnished in separate sheet for consideration.

Form 2C: Experience as Project Management Consultant/ Support Units/ Technical Support or Coordinator Consultants / Design and /or Supervision consultant in Urban Infrastructure (water supply/sewerage/SWM/ Bus terminal, Multi-modal hub) related project with value of contract (for consultancy service) of at least Rs 100 lakh.

### List projects (not more than 10) in the last ten years which are similar to that in the RFP.

Assignment name:	Value of the contract (in current INR):
Country: Name of City/ Cities:	Duration of assignment (months):
Name of Client:	Total No of staff-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in current INR):
Start date (month/year):  Completion date (month/year):	
Narrative description of Project:	
Description of actual services provided by your staff v	within the assignment:

Form 2D: Experience of carrying out studies in Urban Sector (City development/ Strategic Plan, Master plans, Perspective Plan of integrated infrastructure projects, City Sanitation Plans, Baseline Assessments, Financial Assessments, City Investment Plan, Vision documents, City Business plans, Non-revenue water study).

List projects (not more than 10) in the last ten year	rs which are similar to that in the RFP.
Assignment name:	Value of the contract (in current INR):
Country: Name of City/ Cities:	Duration of assignment (months):
Name of Client:	Total No of staff-months of the assignment:
Address:	Approx. value of the services provided by your firm under the contract (in current INR):
Start date (month/year):  Completion date (month/year):	
Narrative description of Project:	
Description of actual services provided by your staff	within the assignment:

Form 2E: Experience of PPP transaction advisory projects in sectors such as Urban Infrastructure/ Real estate/ Industrial Infrastructure/ Tourism/ Transport of project value over Rs. 50 crore each.

List projects (not more than 10) in the last ten years which are similar to that in the RFP.

Value of the contract (in current INR):
Duration of assignment (months):
Total No of staff-months of the assignment:
Approx. value of the services provided by your firm under the contract (in current INR):
aff within the assignment:

Form 2F: Experience as project management Consultant/Design and/or System Integrator in Integrated ICT applications project with value of contract (for consultancy service) of at least Rs. 50 lakhs.

List projects (not more than 10) in the last ten years which are similar to that in the RFP. Value of the contract (in current INR): Assignment name: Country: Duration of assignment (months): Name of City/ Cities: Name of Client: Total No of staff-months of the assignment: Address: Approx. value of the services provided by your firm under the contract (in current INR): Start date (month/year): Completion date (month/year): Narrative description of Project:

Section-3 (Page 7 of 15)

Description of actual services provided by your staff within the assignment:

# COMMENTS AND SUGGESTIONS ON THE TERMS OF REFERENCE AND ON COUNTERPART STAFF AND FACILITIES TO BE PROVIDED BY THE EMPLOYER

#### A - On the Terms of Reference

[Suggest and justify here any modifications or improvement to the Terms of Reference you are proposing to improve performance in carrying out the Assignment/job (such as deleting some activity you consider unnecessary, or adding another, or proposing a different phasing of the activities). Such suggestions should be concise and to the point, and incorporated in your Proposal.]

### B - On Inputs and Facilities to be provided by the employer

[Comment here on Inputs and facilities to be provided by the Employer according to Paragraph 6 of the Part II Special information to consultants including: administrative support, office space, Domestic transportation, equipment, data, etc.]

#### FORM TECHNICAL-4

# DESCRIPTION OF APPROACH, METHODOLOGY AND WORK PLAN FOR PERFORMING THE ASSIGNMENT/JOB

[Technical approach, methodology and work plan are key components of the Technical Proposal. You are suggested to present your Technical Proposal divided into the following three chapters:

Technical Approach and Methodology, Work Plan, and Organization and Staffing,

- a) Technical Approach and Methodology. In this chapter, you should explain your understanding of the objectives of the Assignment/job, approach to the Assignment/job, methodology for carrying out the activities and obtaining the expected output, and the degree of detail of such output. You should highlight the problems being addressed and their importance, and explain the technical approach you would adopt to address them. You should also explain the methodologies you propose to adopt and highlight the compatibility of those methodologies with the proposed approach.
- b) Work Plan. The consultant should propose and justify the main activities of the Assignment/job, their content and duration, phasing and interrelations, milestones (including interim approvals by the Employer), and delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing understanding of the TOR and ability to translate them into a feasible working plan. A list of the final documents, including reports, drawings, and tables to be delivered as final output, should be included here. The work plan should be consistent with the Work Schedule of Form TECHNICAL-8.
- c) Organization and Staffing. The consultant should propose and justify the structure and composition of your team. You should list the main disciplines of the Assignment/job, the key expert responsible, and proposed technical and support staff.].

### TEAM COMPOSITION AND TASK ASSIGNMENT/JOBS

Profession	onal Staff			
Sr. No.	Name of Staff	Name of Firm	Area of Expertise	Position/ Task assigned for this Job

### $CURRICULUM\,VITAE\,(CV)\,FOR\,PROPOSED\,\,PROFESSIONAL\,STAFF$

1.	Proposed Position:
	[For each position of key professional separate form Technical-6 will be prepared]:
2.	Name of Firm:
	[Insert name of firm proposing the staff]:
3.	Name of Staff: [Insert full name]:
4.	Date of Birth:
5.	Nationality:
6.	Education:
	[Indicate college/university and other specialized education of staff member, giving names of institutions, degrees obtained, and dates of obtainment]:
7.	Membership of Professional Associations:
8.	Other Training:
9.	Countries of Work Experience:
	[List countries where staff has worked in the last ten years]:
10.	Languages [For each language indicate proficiency: good, fair, or poor in speaking, reading, and writing]:
11.	Employment Record:
	[Starting with present position, list in reverse order every employment held by staff member since
	graduation, giving for each employment (see format here below): dates of employment, name of employing organization, positions held.]:
From []	Year]: To Year]:
Employ	yer:
Position	ns held:
12.	Detailed Tasks Assigned [List all tasks to be performed under this Assignment/job]

<ol><li>Work Undertaken that Best Illustrates Capability to Handle the Tasks Ass</li></ol>
--

[Among the Assignment/jobs in which the staff has been involved, indicate the following information for those Assignment/jobs that best illustrate staff capability to handle the tasks listed under point 12.]

Name of Assignment/job or project:
Year:
Location:
Employer:
Main Project features:
Positions held:
Activities Performed:

### 14. Certification:

I, the undersigned, certify that to the best of my knowledge and belief, this CV correctly describes myself, my qualifications, and my experience. I understand that any wilful misstatement described herein may lead to my disqualification or dismissal, if engaged.

Date: [Signature of staff member or authorized

Place: representative of the staff]

[Full name of authorized representative]:

### FORM TECHNICAL-7 STAFFING SCHEDULE

S.No.	Name of Staff		Staff input (in the form of a bar chart)				Total Months		
1		1	2	3	4	5	-	n	
2									
3									
4									
5									
-									
-									
-									
-									

### **Note:**

- For Professional Staff, the input should be indicated individually; for Support Staff, it should be indicated by category (e.g.: draftsmen, clerical staff, etc.).
- 2 Months are counted from the start of the Assignment/job. For each staff indicate separately staff input for home and field work.

### FORM TECHNICAL-8

### WORK SCHEDULE

	Activity	Months			Total			
1		Month-1			5	-	n	
2								
3								
4								
5								
-								
-								
-								
-								

### **Note:**

- Indicate all main activities of the Assignment/job, including delivery of reports (e.g.: inception, interim, draft and final reports), and other benchmarks such as Employer approvals. For phased Assignment/jobs indicate activities, delivery of reports, and benchmarks separately for each phase.
- 2 Duration of activities shall be indicated in the form of a bar chart.

#### **FORM TECHNICAL-9**

### COMMENTS/MODIFICATIONS SUGGESTED ONDRAFT CONTRACT

[Here the consultant shall mention any suggestion / views on the draft contract attached with the RFP document. The consultant may also mention here any modifications sought by him in the provisions of the draft contract. This information shall be used at the time of the negotiations. However, the Employer is not bound to accept any/all modifications sought and may reject any such request of modification.]

#### **FORM TECHNICAL-10**

# INFORMATION REGARDING ANY CONFLICTING ACTIVITIES AND DECLARATION THEREOF

Are there any activities carried out by your firm or group company or any member of the consortium which are of conflicting nature as mentioned in para 5 of section 2. If yes, please furnish details of any such activities.

If no, please certify,

We hereby declare that our firm, our associate / group firm or any of the member of the consortium are not indulged in any such activities which can be termed as the conflicting activities under para 5 of the section 2. We also acknowledge that in case of misrepresentation of the information, our proposals / contract shall be rejected / terminated by the Employer which shall be binding on us.

Authorized Signature [In full and initials]:

Name and Title of Signatory: Name of Firm: Address:

### **Financial Proposal - Standard Forms**

#### FORM FINANCIAL-1

# FINANCIAL PROPOSAL SUBMISSION FORM

[Location, Date]

To: [Name and address of Employer]

Dear Sirs:

We, the undersigned, offer to provide the consulting Assignment/job for [Insert title of Assignment/job] in accordance with your Request for Proposal dated [Insert Date] and our Technical Proposal. Our attached Financial Proposal is for the sum of [Insert amount(s) in words and figures1]. This amount is inclusive of the Domestic taxes, but excluding Goods and Goods and Service Tax (GST) (GST). We hereby confirm that the financial proposal is unconditional and we acknowledge that any condition attached to financial proposal shall result in reject of our financial proposal.

Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e. before the date indicated in Paragraph 4 of the Part II Data Sheet.

We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature [In full and initials]:

Name and Title of Signatory: Name of Firm: Address:

<sup>1</sup>Sub Total (A) as per Form FINANCIAL- 2

## FORM FINANCIAL-2

Particulars	<b>Amount in Rupees</b>
A. Competitive Components	
'Time Based (Task 1&3)'	
(A .1) <b>Remuneration</b> (Please note that amount shall be the	X 1
same as in Form FINANCIAL-3A)	
(A. 2) <b>Reimbursable</b> (Please note that amount shall be the	X 2
same as in Form FINANCIAL-4A)	
Total Cost of 'Time Based' [I]	$\mathbf{X} = \mathbf{X}1 + \mathbf{X}2$
'Lump Sum (Task 2)'	
(B.1) <b>Remuneration</b> (Please note that amount shall be the	Y 1
same as in Form FINANCIAL-3B)	
(B.2) <b>Reimbursable</b> (Please note that amount shall be the	Y 2
same as in Form FINANCIAL-4B)	
Total Cost of 'Lump Sum' [II]	$\mathbf{Y} = \mathbf{Y}1 + \mathbf{Y}2$
Sub Total (A) <sub>2</sub> = [I +II]	X + Y
B. Non-Competitive Components	
Provisional Sum (Please note that amount shall be the same as	
in Form FINANCIAL-5)	
Contingency (Please note that amount shall be the same as in	
Form FINANCIAL- 5)	
Sub Total (B)	
Total Cost of Financial Proposal (A+B)	
-	
Goods and Goods and Service Tax (GST) (GST)	
GRANDTOTAL	

Authorized Signature
Name:
Designation
Name of firm:
Address:

<sup>2</sup>The Evaluation of Proposal shall be done on Competitive Components only

### FORM FINANCIAL-3A (TIME BASED – TASK 1&3) BREAKDOWN OF REMUNERATION

(PROFESSIONAL STAFF AND SUPPORT STAFF)

(For details please refer to Note below)

S.No.	Name of Staff	Position	Man Month	Proposed	Total Amount
			Rates (A) in		: D *
			Rupees	Man Months	in Rupees.*
				(B)	(A)*(B)
	Key professionals *1				
1					
2					
3					
4					
	Support Staff * <sup>2</sup>				
	Total				

<sup>\*-</sup> Mention the currency in which the prices are quoted if it is permitted to do so under RFP.

Total Remuneration =	<b>Amount in Rupees</b>
(Amount in Words):	

#### Note:

- 1 Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, Assistants etc.). Cost of Secretarial services, if any, will be indicated in form FINANCIAL-5.
- 2 Positions of Professional Staff shall coincide with the ones indicated in Form TECHNICAL-5 & 7.
- 3 Indicate separately staff-month rate for each activity separately.

<sup>\*1</sup> Key Professionals are to be indicated by name

<sup>\*2</sup> Support Staff is to be indicated per category (e.g. Draftsman, Assistant etc.)

# FORM FINANCIAL-3B (LUMP SUM –TASK 2) BREAKDOWNOF REMUNERATION (PROFESSIONAL STAFF AND SUPPORT STAFF)

(For details please refer to Note below)

When used for 'Lump-Sum' contract assignment, information to be provided in this Form shall only be used to demonstrate the basis for the calculation of the Contract's ceiling amount; to calculate applicable taxes at contract negotiations; and, if needed, to establish payments to the Consultant for possible additional services requested by the Client. This Form shall not be used as a basis for payments under 'Lump-Sum'.

S.No.	Name of Staff	Position	Man Rates Rupees	Month (A) in	Proposed  Man Months (B)	Total A m o u n t in Rupees. * (A)*(B)
	Key professionals *1					
1						
2						
3						
4						
	Support Staff * <sup>2</sup>					
	Total					

- \*- Mention the currency in which the prices are quoted if it is permitted to do so under RFP.
- \*1 Key Professionals are to be indicated by name
- \*2 Support Staff is to be indicated per category (e.g. Draftsman, Assistant etc.)

<b>Total Remuneration =</b>	Amount in Rupees	(Amount in V	Words)

#### Note:

- 1 Professional Staff should be indicated individually; Support Staff should be indicated per category (e.g.: draftsmen, Assistants etc.). Cost of Secretarial services, if any, will be indicated in form Financial-5.
- Positions of Professional Staff shall coincide with the ones indicated in Form TECHNICAL-5 &
   7.
- 3 Indicate separately staff-month rate for each activity separately.

### FORM FINANCIAL-4A (TIME BASED-TASK 1&3) BREAKDOWN OF REIMBURSABLE EXPENSES

No	Description	Unit	Quantity	Unit Price in Rupees	Total Amount in Rupees
1.	Per diem allowance, including hotel allowance, for experts for every day of absence from the home office for the purposes of the Services.	Per day			
2.	Cost of office operation, including overheads and back-stop support	Per Month			
3.	Local Transportation	Vehicle Month			
4.	Communication Costs to all personnel and Office	Per Month			
5.	Cost of Reports Production (including printing) and delivering to the Client at project Cities and Central office	Per Month			
6.	Other Allowances where applicable				
Sub T	Sub Total: Reimbursable Expenses carried to FINANCIAL- 2				

*Total Reimbursable: =	Total amount in Rupees.
Amount in words:	

### FORM FINANCIAL-4B (LUMP SUM-TASK 2) BREAKDOWN OF REIMBURS ABLE EXPENSES

When used for 'Lump Sum' contract assignment, information to be provided in this Form shall only be used to demonstrate the basis for calculation of the Contract ceiling amount, to calculate applicable taxes at contract negotiations and, if needed, to establish payments to the Consultant for possible additional services requested by the Client. This form shall not be used as a basis for payments under 'Lump Sum'

No	Description	Unit	Quantity	Unit Price in Rupees	Total Amount in Rupees
1.	Per diem allowance, including hotel allowance, for experts for every day of absence from the home office for the purposes of the Services	Per day			
2.	Cost of office operation, including overheads and back-stop support	Per Month			
3.	Local Transportation	Vehicle Month			
4.	Communication Costs to all personnel and Office	Per Month			
5.	Cost of Reports Production (including printing) and delivering to the Client at project Cities and Central office	Per Month			
6.	Other Allowances where applicable				
Sub	Sub Total: Reimbursable Expenses carried to FINANCIAL- 2				

*Total Reimbursable: =	Total amount in Rupees.
Amount in words:	

#### FORM FINANCIAL-5

PRO	PROVISIONAL SUMS				
i	Office Equipment	LS			
ii	Survey, Tests, Investigation and Reports etc				
iii	Workshops and Seminar	LS			
iv	v Intercity Travels LS				
Sub 7	Sub Total: Provisional Sums				
Cont	Contingency			20,000,0	
Total	of provisional sum + contingency				

Total provisional sum + contingency =	Total amount in Rupees.
Amount in words:	

### APPENDIX NOTE FOR PREPARATION OF FINANCIAL PROPOSAL

- 1 **Form FINANCIAL-1 Financial** Proposal Submission Form shall be filled as per the instructions provided in the Form.
- 2 **Form FINANCIAL-2 Summary** of Costs: Form FINANCIAL-2 provides a summary of the elements of estimated costs for implementation of the proposed Consultant services.
- 3 Form FINANCIAL-3 (A) and 3(B) Remuneration
  - (i) The purpose of Form FINANCIAL-3A & 3B is to identify the monthly billing rates for each Personnel to be fielded by the Consultant as part of its proposed team of experts.
  - (ii) Months; number of months input to match that shown on the personnel schedule (Form TECHNICAL-7, Section 3). Please note that the man month for Time Based components shall be equal to that mentioned in ToR. The month shall be calculated as per follows:

1 year = 12 months = 252 working days

(iii) Support Staff is also included in this form.

#### 4 Form FINANCIAL-4(A) and 4 (B) –Reimbursable Expenses

The purpose of Form FINANCIAL-4 A & 4B is to identify all reimbursable expenditures in local currencies considered by the Consultant necessary to carry out the assignment.

#### (i) Per Diem allowance

The Per Diem allowance shall be paid for stay requirements outside Home Office (Office (Central or Project city assigned to the Personnel) night for night spent away outside Home Office during such travel. The travel shall be undertaken with prior consent of the Client. The payment will be made on lump sum basis.

#### (ii) Office Operations

The Consulting firm is required to quote expenses for office expenses towards office operation and maintenance including all consumables and documentations as required for the project. The monthly payment shall be made on lump sum basis.

#### (iii) Office Accommodation

This shall be applicable only in case the office accommodation is not provided by the Project City or Central Office. The Consulting firm is required to quote rental value of accommodation for Office. The monthly payment shall be made on actual basis on submission of supporting vouchers.

#### (iv) Local Transport

The Consulting firm is required to quote expenses for local transportation at central and project office as required for the project. The monthly payment shall be made on lump sum basis with proof of availability of vehicle. The arrangement to be finalise at Contract Negotiations.

#### (iv) Communication Costs

The Consulting firm is required to quote expenses for Communication Costs to all personnel and office as required for the project. The arrangement for lump sum basis or on actual's to be finalise at Contract Negotiations.

#### (v) Report Production

The Consulting firm is required to quote lump sum expenses for Report Production as required for the project. The arrangement for payments be finalise at Contract Negotiations.

#### 5. Provisional Sums and Contingencies (Form FINANCIAL 5)

All expenditures under the project, which are to be paid under provisional sums on actual basis, shall be done maintaining financial proprietary. The Financial proprietary means purchasing of any article from open market on most competitive rates based on at least three quotations or by calling tenders. Consulting firm has to provide certificate that material is purchased on lowest rate in the market.

All equipment, furniture items, documents, reports and other articles purchased by the Consultant from the project fund shall be property of Client. At the end of Contract, the firm will hand over all these articles and equipment in working conditions to the Client. Proper stock register of purchases and store articles shall be maintained by firm and shall be made available for stock verifications as required. Following expenditures shall fall under provisional sums and shall be reimbursed on actual basis.

#### a. Office equipment

All necessary office equipment and furniture like computer hardware, printers, software, networking devices, maintenance & up-gradation of the system, fax machines, EPABX, photocopier, ACs, chairs, tables etc. as applicable under project shall be purchased by the consulting firm. Purchases shall be made in consultation with the Client. The firm will assess the requirement and specifications of the equipment to be procured and have these approved by Client before purchase.

#### b. Workshops and seminars

The expenditures made on meetings, seminars and workshops etc. with the approvals of employer shall be reimbursed based on actual.

#### c. Intercity travel

The cost of vehicle transportation (Four-wheeler on hire) for miscellaneous travels required for intercity travel for performance of the work, etc. The cost of transport for personnel by AC sleeper or AC Chair-car by trains / deluxe buses/ flight required for performance of the services to visit the other towns and attend IIIrd party inspections etc. with the approval of the employer. The payment will be considered for actual number of trips desired by the employer for performance of services and will be reimbursed on the actual basis from provisional sum.

#### **6.** Contingencies

The provision of contingencies shall be there as indicated.

#### **Terms of Reference**

#### 1. Background

Government of India has announced the list of 100 cities to be taken up for development as smart cities. The cities have to now move towards converting their plan proposals to projects.

#### 2. Objective of the Assignment

The objective of the assignment is to provide direct assistance to Srinagar smart city ltd .to design develop, manage and implement Smart City Projects as per para 10.6 of Smart City Mission Guidelines.

#### 3. Scope of Services

- 1. The scope of PMC under the proposed mission will be divided into three broad components namely (i) Project Management, (ii) Design & Development and (iii) Supervision.
- 2. The Consultant shall support the Srinagar smart city ltd.in overall project management of Smart City projects, including designing, developing, managing and implementing smart city projects identified by the city on the following two outputs:
  - (i) Output1: Area Based Development
  - (ii) Output2: Pan-city Solution

However, in case of projects of Convergence, as identified under Smart City Proposal for Srinagar, the PMC will be responsible for aligning and merger of such schemes to the Smart City framework. The monitoring of such convergence schemes will not be the responsibility of the PMC.

- 3. Under this assignment the consultant is required to review projects identified by the Smart City, for Area Based Development as well as for Pan City Solution (Smart City Proposal Can be downloaded from the website of Smart City mission (https://smartnet.niua.org/smart-cities-network). The project detail (module wise) as mentioned in Smart City Proposal is attached at Annexure I for reference. The projects identified in this list are to be vetted in consultation with stakeholders with regard to the technical and economic feasibility and sustainability etc. Therefore, projects may change so as to align and adapt with mission objective in consultation with the stakeholders/employer. The consultant will carry out required investigations, design, prepare feasibility report, Preliminary Design Report/ Detail Design Report (PDR/DPR), and assist in procurement of implementing partner/agency (ies) expeditiously for the indicative list of projects as Annexure I and any other project which may be envisaged for making city smart. The PMC shall assist SPV in preparation of RFPs for the procurement of implementing partner(s)/ Agency (ies).
- 4. The PMC shall also assist the Srinagar smart city ltd.in supervision & monitoring of the work of implementing agencies and shall be responsible for overall management of the project.
- 5. The RFPs prepared by the PMC for procurement of implementing partner/agency (ies) for implementation of Smart City Projects, will follow International Competitive Bidding (ICB) method. The SPV will decide on method of procurement such QCBS, QBLCS (Quality Based Least Cost Selection) etc.
- 6. PMC shall operate full-fledged with all its Key Experts and Non- Key Experts from their Project Office in Srinagar, Without limiting the scope, the PMC shall be responsible for the following tasks:

#### 4. Detailed Scope of Work:

#### I. Activity 1:

#### A. Task 1: Project Management:

- Provide strategic support/advice to SPV for project identification, prioritization, design & investigations, procurement, implementation, cost control, scheduling, risk management, public outreach, monitoring, auditing, reporting, and ensuring compliances and due diligences required for the project;
- ii. Assist SPV in raising, regulating, utilizing, and managing various funds and grants allocated by various bodies/schemes to the SPV and simultaneously manage accessing of funds by the SPV from other sources including debt, user charges, taxes, tolls, surcharge and others.
- iii. Review the project costs and financing plan/project financing options for each project and assess the need for additional fundraising to bridge gaps between capex required and allocable funds. The consultant shall be responsible for advising the most optimal financing options (as PPP etc.) and tie up the funds required by the projects.
- iv. Assist State Government/ SPV in identifying key stakeholders, (such as from elected representatives, eminent persons, sector experts, RWAs, market associations, government entities, institutions, etc.) and conducting regular meetings to discuss progress and issues related to smart city projects, and prepare minutes for recording and circulation;
- v. Planning, scheduling and monitoring of the projects using PMIS / latest IT tools and Techniques such as online monitoring of work sites with the aid of cyber tools.
- vi. Develop and implement procedure for timely payments to the contractors and monitor for compliance;
- vii. Monitor implementation of mitigation measures for the project Conditionality's, and update the Plan as per requirement.
- viii. Assist the SPV in fund raising activities, Prepare the SPV 's future cash flow statement for the next five years to identify annual or quarterly funding requirements
- ix. Establish all necessary records and the procedures of maintaining/updating such records for each package and for the entire project.
- x. Support the development/drafting of procurement/quality/other manuals, governance structure, and financial reporting mechanisms of the SPV.
- xi. Prepare the strategy and framework for citizen engagement and mass communication, and ensure compliance with smart city mission guidelines in this regard of all stakeholders of the projects.
- xii. Support the SPV in engaging knowledge partners to include national and international academic and research institutions, experts, specialists, think-tanks, and other relevant organizations that build and strengthen the SPV's capacities to consistently implement and showcase the Smart City projects.
- xiii. Assist the SPV in recruitment and capacity building for the SPV's employees and define/review the SPV's organizational policies including Human Resource policy and draft code of conduct for employees, vendors/contractors.

#### B. Task 2: Project Design and Development:

#### II. Activity 2: Situation analysis report

#### a. Area Based Development:

- i. Integrated Projectisation The consultant will review and re-verify the integrated modules (group of projects) in the smart city proposal and regroup them into modules in consultation with the SPV
- ii. Consult the available documents such as city development plans /strategy plans, sanitation plans. Mobility plan and review feasibility study etc.
- iii. Review existing status of physical Infrastructure and other available secondary data.
- iv. Identify requirements of surveys, studies and investigations;
- v. Carry out necessary surveys, investigations, situational analysis, cost benefit analysis, prepare preliminary project cost estimates.
- vi. Review the available GIS maps and integrate to the possible extent to develop area wise spatial mapping on assets.
- vii. Preparation of situation analysis report for each module.

#### **b.** Pan City Proposal

- i. Review existing available documents & infrastructure on the proposed smart solution and integrate them into modules.
- ii. Prepare the separate as-Is of each ABD & Pan Solution module.
- iii. Identify key stakeholders from City/ Official/ Elected Representatives/ Concerned NGOs, Eminent Citizens, Representative from Premium Institutes of the City/ State, Representatives of Business Organization in consultation with the Commissioner/ CEO of SPV etc. for consultation.
- iv. Evaluation of existing Broadband infrastructure in the city including both Government and Private Sectors to identify existing connectivity gaps (Fiber availability, Network Hubs, Redundancy etc.).
- v. Prepare & submit the locations with coordinates (e.g. electricity poles, stations/ sub stations, water zones etc.), for the sensors & devices to be mapped in GIS for Water/ Sewerage/ Solid Waste/ Street Lighting/others Management.
- vi. Identify & prepare the interfaces of integration between the modules under As-Is.
- vii. Submit a simple and clear architecture of whole as -Is system consisting of all ABD and Pan Solutions modules in integrated manner.
- viii. Preparation and Submission of Business Re-Engineering Report (BPR) and Final function requirement specifications (FRS) and its acceptance& approval by the Client:
  - Design the entire business process as per the learning from the as -is study.
  - Prepare the Business process re-engineering report.
  - List out the functional requirement specifications as per BPR and get it approved by the Client to go for the feasibility study.

#### III. Activity 3: Feasibility Report

#### a. Area Based Development

- i. Prepare feasibility study report of modules (group of projects) to ascertain both technical and financial viability based on financial models. The feasibility report should describe the various technical options with recommendation for most appropriate option
- ii. Preparation of project development and implementation road map, project prioritization, carryout project phasing matrix and risk mitigation plan.
- iii. Review land availability, rehabilitation resettlement & environmental issues for identified projects
- iv. Coordinate with stakeholders and other departments of central and state governments wherever convergence is required, to facilitate e integration
  - with AMRUT, Digital India, Skill India, Make in India etc. And develop module wise action plan for completion of work
- v. Identify the possibility of private / public participation in the service delivery, as feasible and applicable and prepare contract document for such packages.

#### **b.** Pan City Proposal

#### • To-Be & Requirement Specifications

- i. Prepare the separate To-Be of each ABD Project & Pan Solution.
- ii. Identify & prepare the interface of integration between the projects under To-Be.
- iii. Submit a simple & clear architecture of whole To-Be system consisting of all ABD & Pan Solution modules in an integrated manner.
- iv. Prepare the functional & non-functional requirements specifications.
- v. Prepare Networking and connectivity requirements
- vi. Identify & prepare Data digitization requirements
- vii. Identify & prepare Training requirements
- viii. Study various technologies and suggest the most viable techno-economic solution.
- ix. Prioritize the activities of the projects/components and prepare a tentative implementation plan.
- x. Identify risks and suggest mitigations plans.

#### • Financial Implications and Viability

- i. Identify financial implications involved in the project based on the techno- economic estimated cost.
- ii. Identify the possibility of private/public participation in the service delivery of the project, as feasible and applicable.
- iii. The financial viability of the project based on different financial models and recommend suitable model for each module indicating the rationale.
- iv. Assist Smart City/SPV in consultation for each sub project or group of sub projects as applicable, with stakeholders to discuss the project wise scope identified and future use of the suggested solution architecture.

#### IV. Activity 4: Preliminary/Detailed Project Report (PDR/DPR)

#### a. Area Based Development

- i. Based on the approved feasibility report prepare module wise preliminary/detailed designs report (PDR/DPR) as per requirement of the project in accordance with established engineering practices, tender drawings, and cost estimates etc.
- ii. For preparing DPR, the consultant will carry out all the required engineering surveys and investigations3 such as total station/LiDAR survey, geotechnical investigation, soil survey, construction material survey, ground water investigation i.e. hydro- geological investigations, rainfall data collection, identification of underground utilities and their mapping, water sampling and analysis etc. including sufficient off- site information to allow relationship with possibly useable off-site infrastructure to be established.
- iii. The PDR/DPR should also include assessment of utility shifting requirements and costs estimations including O&M requirements and estimates; preparing document required for statutory clearances and other clearances like Railway, Forest, National Highways etc. including environment management plan (EMP) and mitigation measures;
- iv. Assist the SPV on technical, commercial, financial, and legal aspects for project development as per requirement.

#### b. Pan City Proposal

- i. Once the Feasibility Report is approved, prepare detailed designs in accordance with sound & established engineering practices; tender drawings and; cost estimates etc. The design shall meet the techno economic aspects for best possible solution after consideration of various available alternatives and shall sufficiently be detailed to ensure clarity and understanding by all stake holders and will be incorporated into a detailed project report to be submitted for the approval of the Smart City/SPV. The costs estimate shall be prepared on the basis of Rates suggested by SPV such as SOR of State with latest addenda and corrigenda and/or market rates would be arrived at proper rate analysis carried out through market enquiry;<sup>4</sup>
- ii. The design shall meet the techno economic aspects for the best possible solutions after considering various alternatives and shall be sufficiently detailed to ensure understanding by all stake holders and will be incorporated into the detailed Project Report. The activities for the proposed project shall include preliminary designs, drawings, works technical specifications, bill of quantities, and cost estimates (Engineer's Cost) based on Schedule of Rates of the state and/or market rate analysis, along with detailed implementation plans.
- iii. For each sub project based on the approved framework the following shall be included in the DPRs:
  - Required Survey and Investigations in consultation and approval of the SPV.
  - The SPV is to decide for the rates to be adopted for the estimate of the Feasibility/PDR/DPR
  - Assessment of utility shifting requirement and costs estimations; preparing document required for statutory clearances and other clearances like Railway, Forest, National Highways etc;
  - Assess each site's environmental aspects for detailed design of the project component. Accordingly prepare initial environmental impact examinations (IEE) as may be required;
  - Preparation of environmental safeguard actions including impact assessments, if any, during the design stage;
  - Prepare environment management plan (EMP) and mitigation measures;
  - Preparation and implementation of resettlement plans, if any.

- iv. Prepare Detailed Project Report including technical specifications, Contract drawings, bills of quantities and above aspects;
- v. Finalizing arrangement for contracting including exploring options for PPP/ Service Level Agreements;
- vi. Preparation of strategy and action plan for IEC program including public participation;
- vii. Assist stakeholder consultations for each module.

# V. Activity 5: Bid Process Management (preparation of Bid documents and award of contract):

- Based on discussions with all stakeholders and approval from to SPV the consultant shall Prepare consolidated bid documents, technical specifications, contract drawings, final bills of quantities, EMP and any other necessary information required for successful tendering and implementation of contracts. The Bid document should be in accordance with the Government of India / State Government guidelines. Under this task the Consultant is required to do the following:
- 2. Assist SPV in all aspects of procurement including issuing bid invitation, addendum/corrigendum, and clarifications to the bidders queries, assist in bid evaluation, selection of contractors/implementing agencies;
- 3. Prepare contract documentation to include Letter of invitation, conditions of contract, specifications, design parameters; bills of quantities, etc. for all modules in close coordination with the SPV.
- 4. The draft contract to be included in the bid documents shall, among other things, clearly define the obligations of the implementing agency with respect to financing (if applicable), design, construction, O&M, and tariffs; equitably allocate risks between the parties; and specify rules and procedures to address non- performance of contractual obligations.
- 5. Assist in preparation of replies of the pre-bid queries, contract negotiations and award of contract(s).

#### a. Area Based Development

- i. Finalize arrangement for contracting including exploring options for PPP/ Service Level Agreements;
- ii. Provide transaction advisory and bid process management support including preparation of bid documents, managing bid process including assist in issuing of bid invitation, addendum/corrigendum, and clarifications to the bidders queries, bid evaluation, selection of contractors, award of contract and signing of contract(s);
- iii. The draft contract to be included in the bidding document shall among other things, clearly define the obligations of the implementing agencies including specifying rules and procedures to address non-performance of contractual obligations.
- iv. The SPV of the Srinagar may get the bid document certified/accredited by Independent Agency.

#### b. Pan City Proposal

The bid process management shall include;

- i. Prepare the RFP Documents
- ii. Coordinate Bid Process Management
- iii. Support in evaluation of bids and selection of SI

iv. The SPV may get the bid document certified/accredited by Independent Agency such as **the Department of Electronics and Information Technology (DeitY)**, a division of The Ministry of Communications and Information Technology (GoI).

### **Project Implementation and Supervision**

#### VI. Activity 6: Implementation phase:

#### a. Area Based Development:

During the project implementation of the module(s) (group of projects), the Consultant shall:

- i. Assist SPV to conduct stakeholder consultation during design and implementation process.
- ii. Provide advice and guidance to the SPV for modern procedures and guidelines for project implementation and management in general.
- iii. Contract administration and Management of the modules;
- iv. Develop technical specifications for each Module
- v. Supervise and monitor construction work of each contracted module;
- vi. Scrutinize the implementing agency's detailed work program and guide implementing agency in preparation of supervision schedule/ work plan for each module;
- vii. Scrutinize construction methods proposed by implementing agency including environmental, safety, personnel and public issues;
- viii. Assess the adequacy of the contractors' inputs in material, labour and construction methodology and provide advisory whenever required;
- ix. Formulate a rehabilitation & resettlement framework as per requirement and monitor implementation of Social safeguards & environmental standards, if any.
- x. Carry out necessary quality control activities and certify that the quality of works conforms to the specifications and drawings;
- xi. Supervising the construction of various contract packages for related outputs of the Program
- xii. Record the work measurement jointly by PMC and SPV and certify the contractor's bill and recommend for making payments to SPV
- xiii. Assist the SPV in interim and final certification of the bills of payment;
- xiv. Furnish the detailed construction drawings as necessary during continuance of the contract or checking and recommendation of drawings for approval as required;
- xv. Assist for resolution of all contractual issues including examining the contractor's claims for variations/ extensions or additional compensations etc and prepare recommendations for approval by the SPV;
- xvi. Assist third party inspection of work carried out by implementation agency(ies), if necessary, as decided by SPV.
- xvii. Assist SPV in obtaining all necessary permissions and complying with statutory requirements as required prior to construction, such as permissions from line departments' viz. Railway, Road Transport, Highways, Department of Archaeology, Department of Forests and National Parks etc.
- xviii. Review and issuance for execution of contractors' design and drawings with approval of SPV for lump sum turnkey contracts and review the project documents and give recommendations as required for PPP projects.
  - xix. Review and finalize the "as built" drawings submitted by Contractor;
  - xx. Assist the SPV in issue of completion certificates;
  - xxi. Inspect the works at appropriate intervals during defect liability period and certification issue;

- xxii. Prepare on behalf of SPV monthly project progress reports describing the physical and financial progress of each subproject, highlighting impediments to the quality and progress of the works and remedial actions, to be submitted to SPV
- xxiii. Assist SPV in monitoring of progress as per the Program Performance Monitoring System (PPMS) or as required by SPV
- xxiv. Develop and maintain project management information system (PMIS) to track project progress and generate MIS progress reports such as physical and financial progress.
- xxv. Develop and implement procedure for timely payments to the implementing agency (ies) and monitor for compliance.
- xxvi. Support SPV in overall Project Management and coordination with implementing agencies, government agencies, private players, technology service providers and others.
- xxvii. Support SPV to meet compliance requirements as and when required.
- xxviii. Support SPV in documentation and presentation of outputs
  - xxix. Prepare Capacity building plan and Change Management Plan
  - xxx. Monitor and maintain issue tracker and keep on updating the status of all risks and issues from time to time.

#### b. Pan-City Proposal

The project implementation support shall include

#### i. Project Management Activities

- a) Develop the project plan and project charter
- b) Coordinate workshops and discussion meetings between SPV, State IT Department, State Line Departments, Municipal Corporation Officials, SI, MoUD/ (GoI) etc.
- c) Co-ordinate DPR submissions/approvals of SI.
- d) Responsible for reviewing the deliverables submitted by SI within a period of 2 week (or as agreed with SPV) from the receipt of that deliverable.
- e) Highlight deviations/issues in the deliverables of SI to relevant authority within the specified time limits and assist SI and SPV in resolution of issues.
- f) Prepare Capacity building plan and Change Management Plan
- g) Identify the legal changes required and assist in drafting and issuance of Government Orders for giving effect to the BPR
- h) Ensure that the technology standards, guidelines & frameworks are adhered to during implementation.
- i) Suggest and co-ordinate capacity building needs and training programs.
- j) Monitor and maintain issue tracker and keep on updating the status of all risks and issues from time to time.
- k) Defining the escalation mechanism for timely resolution of issues & risks.
- 1) Co-ordinate for STQC certification.
- m) SLA monitoring and suggest changes in SLAs, if required
- n) Monitoring the performance of the SI against the base project plan
- o) Monitoring the performance of the overall system in terms of availability & efficiency against the service levels already defined for SI
- p) Suggest corrective and preventive measures to SPV and SI to enhance the performance of the system
- q) Coordinate with all the stakeholders and support the state departments while interacting with various agencies (internal and external) during the course of the project.

r) Build mechanisms to ensure coordination and consultation between all key stakeholders and members of the SPV on a continued basis to facilitate the execution of the project.

#### ii. Monitoring the deployment and commissioning of necessary hardware

- a) Monitoring installation and commissioning of ICT infrastructure
- b) Monitor the facility management services and help desk of the SI, to ensure system uptime
- c) Provide fortnightly reports to SPV for the status of implementation till "go-live".

#### iii. Engaging STQC for Audit

- a) The Consultant will be responsible to engage STQC to conduct the assessment/review of the system before rolling it out. The Consultant shall review and inspect all the procedures and systems relating to the solution.
- b) The Consultant would be responsible for the outcome in the following areas in such a manner which results in successful STQC certification. Specifically, the STQC shall look into:

#### Application audit:

- a) Functionality audit vis-a-vis the Functional Requirement Specification (FRS) agreed upon during development phase
- b) Determine systematic measures implemented to control and secure access to the application programs and data including password controls, user authentications, roles and responsibilities, audit trails and reporting, configuration and interface controls, etc.
- c) Review of database structure including:
- d) Classification of data in terms of sensitivity & levels of access
- e) Security measures over database installation, password policies and user roles and privileges
- f) Access control on database objects tables, views, triggers, synonyms, etc.
- g) Database restoration and recoverability
- h) Audit trails configuration and monitoring process
- i) Network connections to database

#### • Review of Network and Website will include:

- a) Penetration and vulnerability testing
- b) Security exposures to internal and external stakeholders
- c) Installation of requisite prevention systems like Intrusion Prevention Systems (IPS), etc.

#### Review and Implementation of Security Policies and Controls will include:

- a) Review of backup process, including schedule, storage, archival and decommissioning of media
- b) Physical access controls review (over DC and other critical area)
- c) Incident management process covering identification, response, escalation mechanisms
- d) Anti-virus (malware) controls patching, virus definition file update
- e) General computer controls review
- f) Audit of IT Infrastructure will include monitoring the deployment of IT infrastructure at various locations including Data centre and Disaster recovery

- centre as per the BOM specified for the SI.
- g) Performance / SLA Audit whether the actual level of performance of the services is the same as specified in the contract of SI.
- h) Identify the key issues / bottlenecks in the system and suggest mitigation plans.
- i) Overall compliance to MSA and SLA The compliance of the implementation partner with any other obligation under the MSA and SLA.

#### iv. UAT and Go-Live Report:

- a) Assist & support to assess and certify the solution and associated infrastructure & services.
- b) Planning, preparing & execution of the User Acceptance Test, tracing the functional requirements before the Go Live
- c) Preparation and submission of Go -Live R e p o r t, which should shall include the following:
  - ✓ Hardware at various locations and data centre
  - ✓ Networking equipments and connectivity
  - ✓ Data digitisation and migration
  - ✓ Training to the departmental personnel
  - ✓ Handholding support
  - ✓ Integration with applications of other departments / agencies etc.
  - ✓ Any corrective or preventive actions required from any of the stakeholders
  - ✓ Highlight the changes required in the applications and ensure that the suggested changes are incorporated in the system by the SI

#### v. Monitoring the O&M

- a) Support SPV for monitoring of the compliance of the contractual obligations of the SI.
- b) Monitor the operations and maintenance of the overall system as per the standards and requirements defined for SI including but not limited to resolution of issues, availability of the system, updating hardware or system software etc.
- c) Ensure that the SLAs and performance levels defined for SI are met as agreement. The Consultant shall review the SLA performance, capacity and effectiveness of the helpdesk set up by the SI.
- vi. The consultant shall be responsible for reviewing the work of System Integrator and recommend payments to the SPV.
- vii. The Consultant shall provide support to the Client for the successful completion of the Project and its handing over to Client/ any other agency as decided by the Client.
- viii. The Consultant shall be responsible for reviewing the work of System Integrator and approve payments to be made to the SI by the Client.
- ix. The Consultant shall provide support to the Smart City/SPV for the successful completion of the Smart City Project and its closure.

#### 5. Team Composition & Qualification Requirements

i. The Professionals required for this assignment are categorized as (i) Time based Contract (for task 1 and 3) and (ii) Lump Sum Contract (for task 2). For time based contract, the team shall provide full person man days/ months' time on the project (field), no home input will be considered in this category. However, for Lump Sum Contract the team input

- may be considered into home and field. The support team shall be on the need basis of the assignment.
- ii. Based on the scope of work, the Consultant shall assess the actual requirement of the professionals for carrying out the assignment for different project under all modules during the course of the assignment. A reasonable size team of support staff like support design engineers, quantity surveyors, draft men, junior analysts, field engineers etc. shall also be required to support the professionals. The Consulting firm may deploy the additional staff as per requirement of the assignment for which there will be no extra financial implications for the Client and the cost of such additional staff is deemed to be included in the total Remuneration quoted by the Consultant in its Financial Proposal.
- iii. The broad indicative team requirement of professionals as core team & support team and support staff has been indicated below. The consulting firm shall review the composition [position required, number of professionals and man days for each professional] and finalize as per the requirement of the assignment (modules).
- iv. The CVs of the core team shall be evaluated for technical score are indicated below:

S. No	Position	Man Months	Minimum Qualification & Experience				
For Ti	For Time Based Contract (Task 1 & 3)						
	1: Core Team for Proj ltant for the following pr		nent (The CVs shall be submitted by the				
1	Team Leader cum Urban Management Specialist [CV for this position shall be evaluated.]	36	<ul> <li>M-Tech in Civil Engineering/Master In Urban Planning or BE in Civil Engineering with MBA.</li> <li>15 Years' experience in Urban Infrastructure Sector or Master in Urban Sector with 12 Years of experience in Urban Infrastructure Sector.</li> <li>Having experience as Team Leader of one urban sector flagship program of GoI.</li> <li>Experience of Project Management/ Construction Management in water/ Drainage/ Sewerage projects.</li> </ul>				
2	Urban Infrastructure Specialist [CV for this position shall be evaluated.]	36	<ul> <li>Master's in Civil Engineering</li> <li>12 Years' experience in Urban Sector</li> <li>Experience in citywide urban development and infrastructure planning/ design. (Water supply, sewerage/Septage / SWM/ urban roads etc.). etc)</li> <li>Knowledge of urban development issues and Project experience</li> </ul>				

3	MIS, E- Governance & IT Specialist for Smart City [CV for this position shall be evaluated.]	36	<ul> <li>Master Degree in Information Technology/Computer Sciences.</li> <li>PMP or ITIL Certified shall be preferred.</li> <li>10 + years relevant experience in working with the IT project of GoI/State Government/ ULB or similar institution is desired.</li> <li>Must have experience of handling MIS of one flagship program of Urban.</li> <li>Experience in preparation of technical documents for the e-Services and solution to implementing the IT related infrastructure</li> <li>services /e-services, networking infrastructure etc.</li> </ul>
4	Project Performance and Management Specialist (PPMS) [CV for this Position shall be evaluated.]	30	<ul> <li>Master Degree in Engineering Urban planner/MCA with 10 years' relevant experience</li> <li>Experience of designing and implementing a suitable</li> <li>PPMS for projects preferably related to urban sector.</li> </ul>
5	Urban Finance/ Accounts specialist [CV for this Position shall be evaluated.]	12	<ul> <li>Master's Degree in Finance/ Economics/ Chartered</li> <li>Accountant/ Commerce/ ICWA / Post Graduate in Economics with specialization in Public Finance.</li> <li>10 years' relevant experience.</li> <li>Experience of municipal finance analysis, municipal budgeting and accounting and financial projections.</li> <li>Experience in working with ULB</li> <li>Experience in Financial Modelling in Urban Infrastructure and PPP.</li> </ul>
6	Knowledge Management Specialist	36	<ul> <li>Master's degree in Business/Economics/Public Administration or any development related field.</li> <li>10 years relevant experience in capacity building, imparting training, preparation of training module, HR related activities</li> </ul>
7	Contract/Procurement Specialist [CV for this Position shall be evaluated.]	30	<ul> <li>Master degree in Engineering/ Management/ Law/ Business Administration or Equivalent.</li> <li>10 Year's experience in the area of Procurement</li> <li>Experience in Contract Procurement/Management infrastructure /Urban Projects.</li> <li>Knowledge of purchase guide lines for smart city.</li> </ul>
8	ICT Infrastructure Specialist	30	<ul> <li>Master in Engineering in Information Technology or Computers.</li> <li>10 Years' experience in ICT infrastructure planning or implementation.</li> <li>Experience in ICT communication and networking with excellent knowledge of Data Centres.</li> </ul>
9	Heritage Conservation Architect Projects [CV for this position shall be evaluated.]	36	<ul> <li>Graduate Architect / Urban Design with 7 years of experience out of which at least 2 years' experience must be from heritage Conservation</li> </ul>

10	Landscape Architect	36	Master's degree in landscape architecture with degree in Architecture and 10 years' relevant experience.
			<ul> <li>Experience in preparation of technical requirement plans streetscape/landscape</li> </ul>
11	Associate Engineer (infrastructure)	36	<ul> <li>Graduate in Civil Engineering,</li> <li>8 years' experience in construction management of Urban Service delivery (Water Supply/ Sewerage/ Drainage/ Transportation/ Drainage/ Solid Waste Management)</li> </ul>

**Note:** The maximum age limit of Consultants will generally be 70 years during the period of their engagement. However age limit upto 75 years will be considered in exceptionally qualified and experienced experts.

Task 3: Support Staff for Project Implementation and Supervision (The CVs shall be submitted by the Consultant for the following professionals)

1	Construction Manager	30	<ul> <li>Graduate in Civil Engineering.</li> <li>10 years' experience in construction management of Urban Service delivery projects (Water Supply/ Sewerage/ Drainage / Drainage/ Solid Waste Management). Knowledge of different construction methodologies. Knowledge of latest urban development related Project.</li> </ul>
2	Assistant Construction Manager	24	<ul> <li>Graduate in Civil Engineering.</li> <li>07 years' experience in construction management of Urban Service delivery (Water Supply/ Sewerage/ Drainage/ Transportation/ Drainage/ Solid Waste Management)</li> </ul>
3	Riverfront Development Architect	24	<ul> <li>Master's degree in landscape architecture with degree in Architecture</li> <li>10 years relevant experience in preparation of technical requirement plans/Riverfront development/lake development.</li> </ul>
4	Urban Planner	24	<ul> <li>Post-graduation in Urban Planning.</li> <li>10 years' experience in integrated land use planning</li> <li>Experience in GIS based land use planning, preparing Master Plan/CDP/SCP etc.</li> <li>Experience in Urban Development.</li> <li>Development Control Regulations Knowledge of land management tools like land pooling, TDR etc experience in Urban research</li> </ul>
5	GIS Expert & Remote Sensing	24	<ul> <li>Degree in Geography, Planning, Architecture with Diploma/ Certificate in GIS.</li> <li>At least 07 years experience in working on similar projects (i.e. use of remote sensing &amp; GIS technology in urban sector projects)</li> <li>Knowledge of major GIS software products, GPS, total station, coordinate reference systems, satellite remote sensing technology and GIS applications.</li> </ul>

6	Hydraulic / Drainage Expert	24	<ul> <li>Post Graduate in Civil Engineer.</li> <li>10 Years' experience in drainage network designs and construction.</li> <li>Experience in drainage network construction.</li> <li>Experience in Rain water harvesting schemes, Knowledge of preparation of drainage</li> </ul>	
7	Support Engineers (Electrical/Mechanical) Engineers (8)	240	Graduate in Relevant Engineering Branch with experience in the project implementation.	
8	Electrical Engineering Expert	36	<ul> <li>Master in Electrical Engineering and Must have experience in electric lighting design, procurement &amp; supply chain management in the related field.</li> <li>Minimum 10 years similar experience in power sector.</li> </ul>	
9	Environment Management expert	36	<ul> <li>PG in Environmental Sciences.</li> <li>Minimum 5 years of relevant experience, out of which at least 3 years in Urban Sector Projects.</li> </ul>	
10	Urban Design Architect	24	• Graduate in Architectural Engineering with 6 years of Experience in Urban Architecture.	
11	Support Staff:		Office Mangers, CAD Operators, Computer Operators.	
a	. CAD Operator-		<ul><li>Diploma with experience of at least 5 years.</li><li>Expertise in AutoCAD.</li></ul>	
b. Computer Operator		36 (Personnel)	• Computer Operators: Graduate with Computer urban projects will be preferred.	
c. Office Manager-			Office manager: Must have minimum of 5 years as Office Manager.	
d. Office Assistants				

**Note:** The minimum age of the support staff members shall be 18 years and maximum preferably not more than 60(Sixty) years.

### **For Lump Sum Contract**

Task 2: Project Design and Development Team (The CVs shall be submitted by the Consultant for the following professionals. However, consultant may propose additional skill sets to complete the task. Consultant should also propose the duration for assignment for these professional based on their approach and methodology) \*

their app	proach and methodolog	<u>y) *                                   </u>
1	Hydraulic / Drainage Expert [CV for this position shall be evaluated.]	<ul> <li>Master in Civil Engineer.</li> <li>10 Years' experience in drainage network designs and construction.</li> <li>Experience in drainage network construction. Experience in Rain water harvesting schemes, Knowledge of preparation of drainage master-plan</li> </ul>
2	Riverfront Development Architect & Landscape Architect	<ul> <li>Master's degree in landscape architecture with basic degree in Architecture.</li> <li>10 years relevant experience in preparation of technical requirement plans/Riverfront development/lake development/streetscape/landscape.</li> </ul>
3	IT Expert	<ul> <li>Bachelor of Engineering (Computer Science).</li> <li>12 years' relevant experience in working with the IT project of GoI/State Government/ ULB or similar institution is desired.</li> <li>Must have experience of handling MIS of one flagship program of Urban Sector.</li> </ul>
4	Water Supply Expert [CV for this position shall be evaluated.]	<ul> <li>Degree in Civil Engineering with Post Graduation in hydraulic Engineering.</li> <li>10 years' experience in water supply projects.</li> <li>Design and restructuring of water supply / distribution network projects.</li> <li>Experience in Operation &amp; Maintenance of Urban Water Supply schemes.</li> </ul>
5	Sr. Business Analyst/ BPR Specialist	<ul> <li>Degree (BE/B-Tech.) with MBA.</li> <li>10 years' experience with at least of 7 years in relevant field.</li> <li>Should have worked on at least 1(one) urban project in government sector in similar capacity.</li> </ul>
6	Procurement Specialist	<ul> <li>Degree in Engineering/ Management/ law / Business Administration or Equivalent.</li> <li>10 years' experience in the area of public procurement Experience in contract procurement /management in infrastructure projects.</li> <li>Knowledge of State purchase Manual.</li> </ul>
7	Urban Designer	<ul> <li>Masters in Urban Design/Architecture or equivalent</li> <li>10 years' experience in Urban Designing of a heritage precinct.</li> <li>Experience in Transit Oriented Development</li> <li>Experience in Local area planning,</li> </ul>
8	Transportation Planner/Engineer [CV for this position shall be evaluated.]	<ul> <li>Masters Degree in Transportation Planning/ Transportation Engineering/ Highway Engineering/ Highway Planning.</li> <li>10 years of experience in the area of Urban Transport Planning</li> <li>Experience in city Mobility Plan Preparation.</li> <li>Transit Oriented Development (TOD)</li> </ul>
9	Waste Water Expert	<ul> <li>Masters in Environmental Engineering/ Civil Engineering.</li> <li>10 years experience on water sourcing, planning &amp; management o water supply and waste water projects including recycling and reuse of waste water and rainwater harvesting</li> </ul>

10	Solar Energy/ Renewable Energy Expert	<ul> <li>B-Tech in Electrical/ Power Engineering / related sector</li> <li>10 years' experience in power projects viz., planning/designing for power generation, transmission</li> </ul>
11	Electrical Engineering Expert	<ul> <li>M.E. in Electrical Engineering.</li> <li>Must have experience in electric lighting design</li> </ul>
12	Civil Engineer/Mechanical Engineer	<ul> <li>B-Tech/BE in Civil / Mechanical Engineering</li> <li>Experience in Railways related projects</li> </ul>
13	Affordable Housing Expert	<ul> <li>Bachelor in architecture/ Masters in Urban Planning/Housing</li> <li>15 years relevant experience in affordable housing, low cost housing and cost- effective construction technology, slum improvement plan preparation.</li> <li>Knowledge of housing finance etc</li> </ul>
14	Communication Specialist	<ul> <li>Masters in mass communication.</li> <li>10 years' similar experience in management of multimedia and activities pertaining to social media</li> </ul>
15	Solid Waste Management Expert [CV for this position shall be evaluated.]	<ul> <li>Master's d e g r e e in Environmental/Public H e a l t h Engineering or equivalent</li> <li>Minimum 10 years of extensive experience in Solid Waste Management.</li> </ul>
16	Utility Engineer	<ul> <li>Degree in Civil/ Mechanical Engineering</li> <li>10 years' experience in utility services.</li> </ul>
17	Social Development Specialist	<ul> <li>Masters Degree or equivalent in social development disciplines</li> <li>10 years' experience in Urban Poverty Alleviation.</li> <li>Experience in urban social welfare projects/ community mobilization/ Social Development Sub-Plan</li> </ul>
18	Transaction Advisor for PPP Projects [CV for this position shall be evaluated.]	<ul> <li>MBA (Finance) / CA/CFA or equivalent.</li> <li>10 years' experience in project funding, structuring of PPP projects.</li> <li>At least developed 02 (two) PPP projects for which the Concessionaire has been appointed and the projects are in execution and/or in operation mode.</li> </ul>
19	Structural Engineer	<ul> <li>Masters in Structural Engineering</li> <li>10 years related experience in structural design of infrastructure projects.</li> </ul>
20	GIS & Remote Sensing Expert	<ul> <li>Degree in Geography, Planning, Architecture with Diploma/ Certificate in GIS.</li> <li>At least 10 years of experience in working on similar projects (i.e. use of remote sensing &amp; GIS technology in urban sector projects)</li> <li>Knowledge of major GIS software products, GPS, total station, coordinate reference systems, satellite remote sensing technology and GIS applications.</li> </ul>
21	Information Security Systems Expert	<ul> <li>MCA/ B Tech / M Tech in IT or equivalent with certification in CISSP/ CCSP/CICA</li> <li>10 years' experience in similar field</li> </ul>
22	Application Analyst	<ul> <li>BE / B. Tech or equivalent with application development experience.</li> <li>10 years' experience in similar field of application development.</li> <li>Analyse application deployment and performance.</li> </ul>

23	Networking & IT Infrastructure Specialist	<ul> <li>MCA/ B Tech / M Tech/MS in IT with certification in CCNA</li> <li>10 years' experience in similar field Experience in ICT project execution and implementation.</li> <li>Experience in Data centre and hardware sizing/ performance analysis</li> </ul>
24	Video Analyst	<ul> <li>B-Tech in Information Technology/ Electronics &amp; Communication Engineering / Electronics Engineering / Computer science</li> <li>10 Years' experience in IT field.</li> <li>Minimum 2 years of experience in designing and implementation of large ITMS/ BMS including Surveillance &amp; Video Analytics</li> </ul>
25	IoT, IoE, AoT Specialist	<ul> <li>BE/B-Tech in Information Technology/ Electronics &amp; Communication Engineering / Computer science or equivalent</li> <li>10Years experience in IT field.</li> <li>Minimum 3 years' experience in implementing IoT/Machine to Machine (M2M) solutions and knowledge of the IoT/M2M market and ecosystems.</li> <li>Minimum 3 years' experience in a client facing role demonstrating presentation skills and the ability to communicate with client management and executives</li> <li>3 years' experience in applying analysis skills and the ability to develop processes</li> </ul>

<sup>\*</sup> The team composition is indicative. The Consultant shall review the composition and suggest suitable skillsets and man months for specialists and support staff as per their approach and methodology.

However for Time Based tasks minimum man month of professionals (mentioned above under respective tasks) should be followed while preparing the technical proposal.

#### 6. Reporting Requirements and Time Schedule and Deliverables

The activity wise reporting requirements and deliverables for ABD Project shall be as follows:

#### a. Activity 1:

Mobilization and establishment of Project office, and submission and acceptance of Inception Report by the Client: Inception Report containing approach, methodology, work pan and staffing schedule for the project activities and schedule for deliverables;

#### b. Activity 2: Situation analysis report

- i. Preparation of situation analysis report for each module.
- ii. Preparation and Submission of Business Re-Engineering Report (BPR) and Final function requirement specifications (FRS) and its acceptance& approval by the Client.

#### c. Activity 3: Feasibility Report

The Report shall address the following aspects:

- Evaluation of design alternatives
- The topography and development pattern of the project area
- Develop historic and future population growth and determine the impact of the population growth on projects under taken in Smart City Mission.
- Preliminary design and cost estimation

- Operation and maintenance aspects
- Financial planning and evaluation
- Institutional and social capacity
- Environmental and Social Impact Assessments
- Formulation of work implementation plan
- Preliminary procurement plan
- Preliminary construction schedule
- Organization evaluation and capacity building and any other relevant information required on project to project basis.
- Identification of potential PPP projects.
- Recommendation of suitable arrangement for Contracting including DBO / DBFOT/Management Contracts etc.
- Environmental Management Plan

#### d. Activity 4: Preliminary/Detailed Project Report (PDR/DPR)

The DPR and related documents for the Project must conform to the requirements of the guidelines and procedures of the government and shall include the following:

- Project Proposal
- Project Evaluation Criteria
  - General information: To include basic technical design, institutional arrangements
  - Estimated Project Cost
  - Project Revenue
  - Estimated Project Benefits and Costs
    - a. Financial
    - b. Economic
  - Risk Allocation Matrix
  - Project and Financing Milestones
- Economic and financial analyses,
- Location map
- Preliminary design, specification of works and materials
- Engineer's Estimate in the BOQ format, as necessary
- At this stage consultant should also suggest / propose component different suitable procurement options for proposed projects/module under the respective component.

#### e. Activity 5: Bid documents and award of contract

#### f. Activity 6: Project Implementation and Supervision

- Monthly Contract Performance and Management Reports using PMIS/ Project Management IT tools for each contract during entire program period.
- Contract Completion Reports for each project package.
- Quarterly and Yearly Progress Reports

#### 7. Time Schedule and activity wise Deliverable

S No.	Act	Time period ( date of signing of Contract) and T1 the date of appointment o implementing agency	is f		
1	Activity 1: Inception	Report		T0+ 15 days	
	Activity 2:				
2	a) For ABD Modu Report for Modul Smart City/SPV	les: Submission of es and its acceptance	•	T <sub>0</sub> + 12 Months	
2		Module: Submission rt (BPR) and Final ft S) and its acceptance	unction requirement		
2	Activity 3:				
3	and its acceptance&	ty Modules: Feasibilit approval by the Smart			
	Activity 4:				
4	For ABD and Pan Project Report and City/SPV				
	Activity 5:				
5	For ABD and Submission of l acceptance& appro				
6	Activity 2-5				
	Time No of Mod Modules in	ı	Target Date line		
	each Q1 -	Cumulative Qu	uarter Modules		
	Q 2 -	-	T <sub>0</sub> + 3 Months		
	Q3 -	-	$T_0$ + 6 Months $T_0$ + 9 Months		
	Q4 n	All Modules	$T_0$ + 12 Months		
	requirement of the me	be extended for another odule(s) by the Srinaga assignment up to activi	6 months as per t h e ar Smart City Limited		
7	Activity 6 Project Implementatio	n Support		From the date selection of implementation Agency for each Module To	of the

		T0 + 3 years
For Al	BD Modules	From the date of selection of the implementation Agency for the each Module To T0 + 3 years
	(UAT) Reports	From the date of selection of the System Integrator (SI) T1 to T0 + 3 years  For a, b, and c activities: T1+ 4(four) Months during implementation by System Integrator (SI)

In addition to above, the consultant will submit monthly progress reports at the end of each month during the course of assignment mentioning status/ progress of work, activities performed, and issues resolved/to be resolved related to assignments during the month.

#### 8. Client's Input and Counterpart Services and Facilities

- a) Services, facilities and property to be made available to the Consultant by the Client: Adequate office space shall be provided to the Consultant by the Client.
- b) Professional and support counterpart personnel to be assigned by the Client to the Consultant's team: As per requirement and at the request of the Consultant.
- c) The Consulting firm will be responsible to:
  - Arrange for fully equipped office and office operation related facilities for project development team.
  - Arrange for data collection, survey and investigation, preliminary design, report preparation of reports for projects modules
  - Arrange for communication related to contract, data processing, computers, printing equipment and necessary stationeries.
  - Arrange for all transportation and travelling including local travel required for the assignments to perform the consultancy services/job.
  - The equipments/ furniture purchased from the funds provided by the Client shall be the property of the Client and on completion of the project the Consultant shall return all those equipments/furniture in workable condition.

#### 9. Payment Schedule

#### (a) Payments shall be made according to the following schedule:

I. The payment shall be made as follows: -

Activity wise Deliverable	Payment
	Schedule
The accepted contract amount shall be in the following proportion;	
(a) Accepted Contract Amount (M)= [ insert amount]	

#### **LUMP SUM BASED FOR TASK 2 (Activity 2 -5)**

(b) For Activity 2 to Activity 5,

Lump sum amount (M1) = Fin 3B + Fin 4B

For Activity 2 to Activity 5 payment shall be made on pro rata basis of the modules

for each module payment shall be  $(M2) = M1 \times N$ 

**N** = Actual Module cost / Total cost\* of Area Based Development Projects.

\* For total cost please refer Annexure I

Within a module the total amount (M2), for activity 2 to activity 5 shall be paid as mentioned below:

Activity 2:	
a) For each ABD Module: Submission of Situation Analysis Report for Modules b) For Smart Solution Module: Submission of Business Re- Engineering Report (BPR) and Final function requirement specifications (FRS)	35 % of M2
Activity 3  For each ABD and Smart Solution Module: Submission of Feasibility Study Report	35% of M2

Activity 4	15% of M2
For each ABD and Smart Solution Module: Submission of Detailed	15 /0 01 1112
Project Report	
Activity 5	
For each ABD and Smart Solution Module: Submission of Bid	10 % of M2
Documents and its acceptance & approval by the SPV and	
successful tendering and award of project to the	
Activity 6	5 % of M2
For each ABD and Smart Solution Module: Tendering and award of	
project to the Developer/Contractor.	

#### TIME BASED FOR TASK 1&3 (Activity 1 and 6)

(a) For Activity 1 to Activity 6,

Time Based amount (M3) = Fin 3A + Fin 4A

Monthly payment shall be made on Time Based Input of the Experts as per the per day professional fee quoted by the Consultant and accepted by the SPV of the Smart City. The Monthly payment shall be made on the basis of actual deployment of man days and Approved Time Sheet(s) by the SPV

#### **ANNEXURE-I**

#### 1. Introduction

Baba Demb (STP augmentation)

This indicative list of projects identified for Area Based Development given below are to be vetted in consultation with stakeholders with regard to the technical and economic feasibility and sustainability etc. Therefore, projects may change and other projects which may be envisaged for making city smart can be adapted in consultation with the stakeholders/employer. However, the total cost of project should remain the same.

### List of Projects with Cost Estimates for Srinagar Smart City

The following projects are identified under Srinagar smart city proposal along with their suggested phasing plan. ABD and PAN City projects are listed separately herein.

List of Projects for Srinagar Smart City
AREA BASED DEVELOPMENT
JHELUM WATERFRONT BEAUTIFICATION
Pathways and Cycle Tracks along Bund Road
Improvement of Ghats along Jhelum
Dredging and silt removal of Jhelum
Water Transport along Jhelum – terminal
Water Transport along Jhelum - boats, shikaras
Area Illumination along riverbanks
Rivetment and Embankments along Riverbank
Biodigestors/interceptors- sewage treatment
eco-STP for treatment of wastewater
Façade Restoration of Heritage Buildings
BABA DEMB LAKE REJUVENATION

Buou Beine (B11 augmentation)
Desilting and capacity enhancement
Boardwalks, walkways and Cycle tracks
Landscaping and beautification of lake
Temple restoration
Water transport to Dal Lake
Floating Restaurant
Fountain show (incl. light and sound)
Urban Renewal Nallah-i-Mar and Brari Nambal
HERITAGE AND TOURISM
Sher Garhi Tourism and Interpretation Centre
Heritage Walks
Upliftment of Shrines
Yarkand Sarai - Craft Museum

Lal Ded Centre, Ganpatyar - City Museum

Ghani Textiles - Textile Museum

#### UPGRADING HISTORIC MARKETS

Maharajganj Market

Bohri Kadal Market

Zaina Kadal Market

#### ARTISAN CLUSTER DEV. CRAFT REVIVAL

Kawdara, Nallah-i-Mar - Exhibition Centre

Institutional strengthening, CDI

Car Parking at (7 locations)

Common Facilities

#### HOSPITALITY/COMMERCIAL DEVELOPMENT

Redevelopment-Lower Court Hospitality Zone

Infrastructure development cost

Project Development and Construction Cost

Redevelop-FCI godowns-Commercial District

Infrastructure development cost

Project Development and Construction Cost

#### CITY BEAUTIFICATION AND URBAN RENEWAL

Improvement of major junctions

Street Furniture, Signages and Urban Art

Advertisement panels display at intersections

Advertisement panels display on street lights

Wifi Hubs

Green Corridors (Including revival of parks)

Hawkers' Zone

Smart health centres and telemedicine

Sports Infrastructure (3 Stadiums + 5 Schools)

Smart Classrooms (7 Schools)

#### **URBAN MOBILITY**

Pedestrian Walkways and Footpaths

Road Redevelopment Works

Number of Battery Cars for IPT Route

EV charging stations

Bicycle Sharing Scheme (Number of Cycles)

Bicycle Sharing Scheme (Cycle Stands)

Multilevel Parking Lots

Junction Improvements (12 junctions)

Provision of cycle track road (2.5 m width)

#### SMART UTILITIES MANAGEMENT

**Utility Removal** 

Multi-services underground ducting

Smart water metering

24\*7 Water Supply

Smart power metering

24\*7 Power Supply

**Smart Street Lighting** 

**Smart Solar City** 

Drainage

#### **SEWAGE and SANITATION**

Sewerage Connection and Network

Bio-Toilets at major nodes

#### **SOLID WASTE**

GPS enabled vehicles for waste collection

Reverse Vending Machines (Pilot project)

3 Bin Segregation Dustbins

**Community Waste Composting** 

#### PAN CITY PROJECTS

#### **URBAN MOBILITY**

Electric Buses

Smart Bus Stops with Passenger System

EV charging stations

Provision of Common Mobility Card

Intelligent Traffic Management System

#### **E-GOVERNACE**

Community engagement/grievance management system

Smart Data Centre

Development of Property development approval system

Discover Srinagar One Stop App

#### DISASTER MANAGEMENT and ENVIRONMENT PROTECTION

Emergency Response System (Early warning/evacuation system)

Fire Station & Automated Fire Response System

Fire Services including hydrants

Smart Surveillance and CCTV Centre

Earthquake Resistance Structural Audit

Real time water quality monitoring system

Air pollution monitoring units /real time display boards

Modern Abattoir with Waste management system

#### Note:

Preliminary details of identified Projects are given in the Smart City Proposal submitted by Government of Jammu and Kashmir to and approved by Ministry of Urban Development, Government of India (MoUD GoI). The prospective Bidders are advised to download the Srinagar Smart City proposal document from the website of Ministry of Urban Development, Government of India. In providing the services, the consultant is required to comply with the provisions of RFP and Smart City Guidelines issued by MoUD GoI.

In the event of any Project or Projects out of the indicative list of the Projects is not taken up

for execution and dropped by the Employer, not substituting or replacing the dropped Project(s) by any other Project or Projects of equivalent magnitude, resulting in reduction of the scope of work for the consultant, then in that case the contract value shall be proportionately reduced by an amount, reasonably arrived at after calculating the cost, which the consultant would incur on the basis of rates quoted by him in his bid for various components, in completing the task in respect of such dropped Project(s) as per the scope of work and in terms of reference.

Financial Summary	
Total Project Cost:	Rs. 3815.98 Cr. (Including 5% Contingency)
Smart City Equity Fund:	Rs. 989.84 Cr.
Convergence:	Rs. 1560.04 Cr.
PPP/JV:	Rs. 864.10 Cr.
Debt:	Rs. 402.00 Cr
Area Based Development:	Rs. 2869.24 Cr. (80%)
Pan City Solutions:	Rs. 765.03Cr. (20%)

### STANDARD FORM OF CONTRACT

Consultants' Services		
	Contents	
I.	Form of Contract	
II.	General Conditions of Contract	
1.	General Provisions	
2.	Commencement, Completion, Modification and Termination of	
	Contract	
3.	Obligations of the Consultant	
4.	Consultants' Personnel and Sub-Consultants	
5.	Obligations of the Employer	
6.	Payments to the Consultant	
7.	Fairness and Good Faith	
8.	Settlement of Disputes	
9.	Liquidated Damages	
10.	Miscellaneous Provisions	
III.	Special Conditions of Contract	
IV.	Appendices	
Appendix A – Description of Services		
Appendix B - Reporting Requirements		
Appendix C - Staffing Schedule		
Appendix D - Cost Estimates in Foreign Currency		
Appendix E - Duties of the Employer		

#### CONTRACT FOR CONSULTANTS' SERVICES

between

[Name of the Client]

and

[Name of the Consultant]

**Dated:** 

#### I Form of Contract

(Text in brackets [] is optional; all notes should be deleted in final text)

This CONTRACT (hereinafter called the "Contract") is made the [day] day of the month of [month], [year], between, on the one hand, [name of client] (hereinafter called the "Client") and, on the other hand, [name of Consultant] (hereinafter called the "Consultant").

[Note: If the Consultant consist of more than one entity, the above should be partially amended to read as follows: "... (hereinafter called the "Client") and, on the other hand, a joint venture/consortium/association consisting of the following entities, each of which will be jointly and severally liable to the Client for all the Consultant's obligations under this Contract, namely, [name of Consultant] and [name of Consultant] (hereinafter called the "Consultant").]

#### **WHEREAS**

- (a) the Client has requested the Consultant to provide certain consulting services as defined in this Contract (hereinafter called the "Services");
- (b) the Consultant, having represented to the Client that it has the required professional skills, and personnel and technical resources, has agreed to provide the Services on the terms and conditions set forth in this Contract;

NOW THEREFORE the parties hereto hereby agree as follows:

- 1. The following documents attached hereto shall be deemed to form an integral part of this Contract:
  - (a) The General Conditions of Contract;
  - (b) The Special Conditions of Contract;
  - (c) The following Appendices: [Note: If any of these Appendices are not used, the words "Not Used" should be inserted below next to the title of the Appendix]
    - **Appendix A**: Description of Services
    - **Appendix B**: Reporting Requirements
    - **Appendix C**: Staffing Schedule
    - **Appendix D**: Breakdown of Contract Price
    - **Appendix F**: Duties of the Employer
- 2. The mutual rights and obligations of the Client and the Consultant shall be as set forth in the Contract, in particular:
  - (a) the Consultants shall carry out the Services in accordance with the provisions of the Contract; and
  - (b) the Client shall make payments to the Consultants in accordance with the provisions of the Contract.

IN WITNESS WHEREOF, the Parties hereto have caused this Contract to be signed in their

respective names as of the day and year first above written.
For and on behalf of [name of Client]
[Authorized Representative]
For and on behalf of [name of Consultant]
[Authorized Panyagantativa]
[Authorized Representative]
[Note: If the Consultant consists of more than one entity, all these entities should appear as signatories e.g. in the following manner:]

# **General Conditions of Contract**

#### 1. General Provisions

- **1.1 Definitions** Unless the context otherwise requires, the following terms whenever used in this Contract have the following meanings:
  - (a) "Applicable Law" means the laws and any other instruments having the force of law in India for the time being.
  - (b) "Consultant" means any private or public entity that will provide the Services to the "Employer" under the Contract.
  - (c) "Contract" means the Contract signed by the Parties and all the attached documents listed in its Clause-1 that is this General Conditions (GC), the Special Conditions (SC), and the Appendices.
  - (d) "Day" means calendar day.
  - (e) "Effective Date" means the date on which this Contract comes into force and effect pursuant to Clause GC 2.1.
  - (f) "Foreign Currency" means any currency other than the currency of the "Employer's" country.
  - (g) "GC" means these General Conditions of Contract.
  - (h) "Government" means the Government of India.
  - (i) "Local Currency" means Indian Rupees.
  - (j) "Member" means any of the entities that make up the joint venture/consortium/association; and "Members" means all these entities.
  - (k) "Party" means the "Employer" or the Consultant and "Parties" means both of them.
  - (1) "Personnel" means professionals and support staff provided by the Consultants or by any Sub-Consultants and assigned to perform the Services or any part thereof; "Foreign Personnel" means such professionals and support staff who at the time of being so provided had their domicile outside the Government's country; "Local Personnel" means such professionals and support staff who at the time of being so provided had their domicile inside the Government's country; and "Key Personnel" means the Personnel referred to in Clause GC 4.2(a).
  - (m) "Reimbursable expenses" means all assignment-related costs [such as travel, translation, report printing, secretarial expenses, subject to specified maximum limits in the Contract].
  - (n) "SC" means the Special Conditions of Contract by which the GC may be amended or supplemented.
  - (o) "Services" means the work to be performed by the Consultant pursuant to this Contract, as described in Appendix A hereto.

- (p) "Sub-Consultants" means any person or entity to whom/which the Consultant subcontracts any part of the Services.
- (q) "Third Party" means any person or entity other than the "Employer", or the Consultant.
- (r) "In writing" means communicated in written form with proof of receipt.
- **1.2 Relationship between the Parties: Nothing** contained herein shall be construed as establishing a relationship of master and servant or of principal and agent as between the "Employer" and the Consultant. The Consultant, subject to this Contract, has complete charge of Personnel and Sub-Consultants, if any, performing the Services and shall be fully responsible for the Services performed by them or on their behalf hereunder.
- **1.3 Law Governing Contract:** This Contract, its meaning and interpretation, and the relation between the Parties shall be governed by the applicable laws of India.
- **1.4 Headings:** The headings shall not limit, alter or affect the meaning of this Contract.

#### 1.5 Notices:

- 1.5.1 Any notice, request or consent required or permitted to be given or made pursuant to this Contract shall be in writing. Any such notice, request or consent shall be deemed to have been given or made when delivered in person to an authorized representative of the Party to whom the communication is addressed, or when sent by registered post to such Party at the address specified in the SC.
- 1.5.2 A Party may change its address for notice hereunder by giving the other Party notice in writing of such change to the address specified in the SC.
- **1.6 Location:** The Services shall be performed at such locations as are specified in Appendix A hereto and, where the location of a particular task is not so specified, at such locations, as the "Employer" may approve.
- **1.7 Authority of Lead Partner:** In case the Consultant consists of a joint venture/consortium/ association of more than one entity, the Members hereby authorize the entity specified (Lead Consultant) in the SC to act on their behalf in exercising all the Consultant's rights and obligations towards the "Employer" under this Contract, including without limitation the receiving of instructions and payments from the "Employer". However, each member or constituent of Consortium of Consultant shall be jointly and severally liable for all obligations of the Consultant under the Contract.
- **1.8 Authorized Representatives:** Any action required or permitted to be taken, and any document required or permitted to be executed under this Contract by the "Employer" or the Consultant may be taken or executed by the officials specified in the SC.
- **1.9 Taxes and Duties:** The Consultant, Sub-Consultants and Personnel shall be liable to pay such direct and indirect taxes, duties, fees and other impositions levied under the applicable laws of India.

#### 1.10 Fraud and Corruption

**1.10.1 Definitions:** It is the Employer's policy to require that Employers as well as Consultants observe the highest standard of ethics during the execution of the Contract. In pursuance of

this policy, the Employer defines, for the purpose of this provision, the terms set forth below as follows:

- (i) "Corrupt practice" means the offering, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of a public official in the selection process or in contract execution;
- (ii) "Fraudulent practice" means a misrepresentation or omission of facts in order to influence a selection process or the execution of a contract;
- (iii) "Collusive practices" means a scheme or arrangement between two or more consultants, with or without the knowledge of the Employer, designed to establish prices at artificial, non-competitive levels;
- (iv) "coercive practices" means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in a procurement process, or affect the execution of a contract;

### 1.10.2 Measures to be taken by the Employer

- (a) The Employer may terminate the contract if it determines at any time that representatives of the consultant were engaged in corrupt, fraudulent, collusive or coercive practices during the selection process or the execution of that contract, without the consultant having taken timely and appropriate action satisfactory to the Employer to remedy the situation;
- (b) The Employer may also sanction against the Consultant, including declaring the Consultant ineligible, either indefinitely or for a stated period of time, to be awarded a contract if it at any time determines that the Consultant has, directly or through an agent, engaged in corrupt, fraudulent, collusive or coercive practices in competing for, or in executing, an Employer-financed contract;

Besides the conditions mentioned above, the employer reserves the right to terminate the contract by giving two months' notice to the Consultant/ firm.

#### 1.10.3 Commissions and Fees

At the time of execution of this Contract, the Consultants shall disclose any commissions or fees that may have been paid or are agreed to be paid to agents, representatives, or commission agents with respect to the selection process or execution of the contract. The information disclosed must include at least the name and address of the agent, representative, or commission agent, the amount and currency, and the purpose of the commission or fee.

# 2. COMMENCEMENT, COMPLETION, MODIFICATION AND TERMINATION OF CONTRACT

- **2.1 Effectiveness of Contract:** This Contract shall come into force and effect on the date (the "Effective Date") of the "Employer's notice to the Consultant instructing the Consultant to begin carrying out the Services. This notice shall confirm that the conditions precedent and effectiveness conditions, if any, listed in the SC have been met.
- **2.2 Termination of Contract for Failure to Become Effective:** If this Contract has not become effective within such time period after the date of the Contract signed by the Parties as specified in the SC, either Party may, by not less than twenty-one (21) days written notice to the other Party, declare this Contract to be null and void, and in the event

- of such a declaration by either Party, neither Party shall have any claim against the other Party with respect hereto.
- **2.3 Commencement of Services:** The Consultant shall begin carrying out the Services not later than the number of days after the Effective Date specified in the SC.
- **Expiration of Contract:** Unless terminated earlier pursuant to Clause GC 2.9 hereof, this Contract shall expire at the end of such time period after the Effective Date as specified in the SC.
- **Entire Agreement:** This Contract contains all covenants, stipulations and provisions agreed by the Parties. No agent or representative of either Party has authority to make, and the Parties shall not be bound by or be liable for, any other statement, representation, promise or agreement not set forth herein.

## 2.6 Modifications or Variations:

- (a) Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties. Pursuant to Clause GC 7.2 here of, however, each Party shall give due consideration to any proposals for modification or variation made by the other Party.
- (b) In cases of substantial modifications or variations, the prior written consent of the Employer is required.

## 2.7 Force Majeure

#### 2.7.1 Definition

- (a) For the purposes of this Contract, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable and not brought about by or at the instance of the Party claiming to be affected by such events and which has caused the non-performance or delay in performance, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonably to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other extreme adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by Government agencies.
- (b) Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or by or of such Party's Sub-Consultants or agents or employees, nor any event which a diligent Party could reasonably have been expected both to take into account at the time of the conclusion of this Contract, and avoid or overcome in the carrying out of its obligations hereunder.
- (c) Subject to clause 2.7.2, Force Majeure shall not include insufficiency of funds or inability to make any payment required hereunder.
- **2.7.2 No Breach of Contract:** The failure of a Party to fulfil any of its obligations hereunder shall not be considered to be a breach of, or default under, this Contract insofar as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all reasonable precautions, due care and reasonable alternative measures, all with the objective of carrying out the terms and conditions of this Contract.

#### 2.7.3 Measures to be taken:

- (a) A Party affected by an event of Force Majeure shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall take all reasonable measures to minimize the consequences of any event of Force Majeure.
- (b) A Party affected by an event of Force Majeure shall notify the other Party of such event as soon as possible, and in any case not later than fourteen (14) days following the occurrence of such event, providing evidence of the nature and cause of such event, and shall similarly give written notice of the restoration of normal conditions as soon as possible.
- (c) Any period within which a Party shall, pursuant to this Contract, complete any action or task, shall be extended for a period equal to the time during which such Party was unable to perform such action as a result of Force Majeure.
- (d) During the period of their inability to perform the Services as a result of an event of Force Majeure, the Consultant, upon instructions by the "Employer", shall either:
  - (i) Demobilize, or
  - (ii) Continue with the Services to the extent possible, in which case the Consultant shall continue to be paid proportionately and on prorata basis, under the terms of this Contract.
- (e) In the case of disagreement between the Parties as to the existence or extent of Force Majeure, the matter shall be settled according to Clause GC 8.
- **2.8 Suspension:** The "Employer" may, by written notice of suspension to the Consultant, suspend all payments to the Consultant hereunder if the Consultant fails to perform any of its obligations under this Contract, including the carrying out of the Services, provided that such notice of suspension (i) shall specify the nature of the failure, and (ii) shall allow the Consultant to remedy such failure, if capable of being remedied, within a period not exceeding thirty (30) days after receipt by the Consultant of such notice of suspension.

#### 2.9 Termination

- **2.9.1 by the "Employer":** The "Employer" may terminate this Contract in case of the occurrence of any of the events specified in paragraphs of this **Clause GC 2.9.1.** 
  - (a) If the Consultant fails to remedy a failure in the performance of its obligations hereunder, as specified in a notice of suspension pursuant to Clause GC 2.8 hereinabove, within thirty (30) days of receipt of such notice of suspension or within such further period as the "Employer" may have subsequently approved in writing.
  - (b) If the Consultant becomes (or, if the Consultant consists of more than one entity, if any of its Members becomes and which has substantial bearing on providing Services under this contract) insolvent or go into liquidation or receivership whether compulsory or voluntary.
  - (c) If the Consultant fails to comply with any final decision reached as a result of arbitration proceedings pursuant to Clause GC 8 hereof.
  - (d) If the Consultant, in the judgment of the "Employer", has engaged in corrupt or fraudulent practices in competing for or in executing this Contract.
  - (e) If the Consultant submits to the "Employer" a false statement which has a material effect on the rights, obligations or interests of the "Employer".

- (f) If the Consultant places itself in position of conflict of interest or fails to disclose promptly any conflict of interest to the Employer.
- (g) If the consultant fails to provide the quality services as envisaged under this Contract. The Consultancy Monitoring Committee (CMC) formulated to monitor the progress of the assignment may make judgment regarding the poor quality of services, the reasons for which shall be recorded in writing. The CMC may decide to give one chance to the consultant to improve the quality of the services.
- (h) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
- (i) If the "Employer", in its sole discretion and for any reason whatsoever, decides to terminate this Contract. In such an occurrence the "Employer" shall give a not less than thirty (30) days' written notice of termination to the Consultants, and sixty (60) days' in case of the event referred to in (h).
- **2.9.2 By the Consultant:** The Consultant may terminate this Contract, by not less than thirty (30) days' written notice to the "Employer", in case of the occurrence of any of the events specified in paragraphs (a) through (d) of this Clause GC 2.9.2.
  - (a) If the "Employer" fails to pay any money due to the Consultant pursuant to this Contract and not subject to dispute pursuant to Clause GC 8 hereof within forty-five (45) days after receiving written notice from the Consultant that such payment is overdue.
  - (b) If, as the result of Force Majeure, the Consultant is unable to perform a material portion of the Services for a period of not less than sixty (60) days.
  - (c) If the "Employer" fails to comply with any final decision reached as a result of arbitration pursuant to Clause GC 8 hereof.
  - (d) If the "Employer" is in material breach of its obligations pursuant to this Contract and has not remedied the same within forty-five (45) days (or such longer period as the Consultant may have subsequently approved in writing) following the receipt by the "Employer" of the Consultant's notice specifying such breach.
- **2.9.3 Cessation of Rights and Obligations:** Upon termination of this Contract pursuant to Clauses GC 2.2 or GC 2.9 hereof, or upon expiration of this Contract pursuant to Clause GC 2.4 hereof, all rights and obligations of the Parties hereunder shall cease, except (i) such rights and obligations as may have accrued on the date of termination or expiration, (ii) the obligation of confidentiality set forth in Clause GC 3.3 hereof, (iii) the Consultant's obligation to permit inspection, copying and auditing of their accounts and records set forth in Clause GC 3.6 hereof, and (iv) any right which a Party may have under the Law.
- **2.9.4 Cessation of Services:** Upon termination of this Contract by notice of either Party to the other pursuant to Clauses GC 2.9.1 or GC 2.9.2 hereof, the Consultant shall, immediately upon dispatch or receipt of such notice, take all necessary steps to bring the Services to a close in a prompt and orderly manner and shall make every reasonable effort to keep expenditures for this purpose to a minimum. With respect to documents prepared by the Consultant and equipment and materials furnished by the "Employer", the Consultant shall proceed as provided, respectively, by Clauses GC 3.9 or GC 3.10 hereof.
- **2.9.5 Payment upon Termination:** Upon termination of this Contract pursuant to Clauses GC

- 2.9.1 or GC 2.9.2 hereof, the "Employer" shall make the following payments to the Consultant:
- (a) If the Contract is terminated pursuant to Clause 2.9.1 (g), (h) or 2.9.2, remuneration pursuant to Clause GC 6.3(h) (i) hereof for Services satisfactorily performed prior to the effective date of termination, and reimbursable expenditures pursuant to Clause GC 6.3(h)(ii) hereof for expenditures actually and reasonably incurred prior to the effective date of termination;
- (b) If the agreement is terminated pursuant of Clause 2.9.1 (a) to (f), the consultant shall not be entitled to receive any agreed payments upon termination of the contract. However, the "Employer" may consider to make payment for the part satisfactorily performed on the basis of Quantum Merint as assessed by it, if such part is of economic utility to the Employer. Applicable Under such circumstances, upon termination, the client may also impose liquidated damages as per the provisions of Clause 9 of this agreement. The consultant will be required to pay any such liquidated damages to client within 30 days of termination date.
- **2.9.6 Disputes about Events of Termination:** If either Party disputes whether an event specified in paragraphs (a) through (g) of Clause GC 2.9.1 or in Clause GC 2.9.2 hereof has occurred, such Party may, within forty-five (30) days after receipt of notice of termination from the other Party, refer the matter to Clause GC 8 hereof, and this Contract shall not be terminated on account of such event except in accordance with the terms of any resulting arbitral award.

#### 3. OBLIGATIONS OF THE CONSULTANT

#### 3.1 General

- **3.1.1 Standard of Performance:** The Consultant shall perform the Services and carry out their obligations hereunder with all due diligence, efficiency and economy, in accordance with generally accepted professional standards and practices, and shall observe sound management practices, and employ appropriate technology and safe and effective equipment, machinery, materials and methods. The Consultant shall always act, in respect of any matter relating to this Contract or to the Services, as faithful adviser to the "Employer", and shall at all times support and safeguard the "Employer's legitimate interests in any dealings with Sub-Consultants or Third Parties.
- **3.2 Conflict of Interests:** The Consultant shall hold the "Employer's interests paramount, without any consideration for future work, and strictly avoid conflict of interest with other assignments or their own corporate interests. If during the period of this contract, a conflict of interest arises for any reasons, the Consultant shall promptly disclose the same to the Employer and seek its instructions.

#### 3.2.1 Consultant not to benefit from Commissions, Discounts, etc.:

(a) The payment of the Consultant pursuant to Clause GC 6 hereof shall constitute the Consultant's only payment in connection with this Contract and, subject to Clause GC 3.2.2 hereof, the Consultant shall not accept for its own benefit any trade commission, discount or similar payment in connection with activities pursuant to this Contract or in the discharge of its obligations hereunder, and the Consultant shall use its best efforts to ensure that any Sub-Consultants, as well as the Personnel and agents of either of them, similarly

- shall not receive any such additional payment.
- (b) Furthermore, if the Consultant, as part of the Services, has the responsibility of advising the "Employer" on the procurement of goods, works or services, the Consultant shall comply with the Employer's applicable procurement guidelines, and shall at all times exercise such responsibility in the best interest of the "Employer". Any discounts or commissions obtained by the Consultant in the exercise of such procurement responsibility shall be for the account of the "Employer".
- **3.2.2** Consultant and Affiliates Not to Engage in Certain Activities: The Consultant agrees that, during the term of this Contract and after its termination, the Consultant and any entity affiliated with the Consultant, as well as any Sub-Consultants and any entity affiliated with such Sub-Consultants, shall be disqualified from providing goods, works or services (other than consulting services) resulting from or directly related to the Consultant's Services for the preparation or implementation of the project.
- **3.2.3 Prohibition of Conflicting Activities:** The Consultant shall not engage, and shall cause their Personnel as well as their Sub-Consultants and their Personnel not to engage, either directly or indirectly, in any business or professional activities that would conflict with the activities assigned to them under this Contract.
- **3.3 Confidentiality:** Except with the prior written consent of the "Employer", the Consultant and the Personnel shall not at any time communicate to any person or entity any confidential information acquired in the course of the Services, nor shall the Consultant and its Personnel make public the recommendations formulated in the course of, or as a result of, the Services.
- 3.4 Insurance to be Taken out by the Consultant: The Consultant (i) shall take out and maintain, and shall cause any Sub-Consultants to take out and maintain insurance, at their (or the Sub-Consultants', as the case may be) own cost but on terms and conditions approved by the "Employer", insurance against the risks, and for the coverage specified in the SC, and (ii) at the "Employer's request, shall provide evidence to the "Employer" showing that such insurance has been taken out and maintained and that the current premiums therefore have been paid.
- 3.5 Accounting, Inspection and Auditing: The Consultant (i) shall keep accurate and systematic accounts and records in respect of the Services hereunder, in accordance with internationally accepted accounting principles and in such form and detail as will clearly identify all relevant time changes and costs, and the bases thereof, and (ii) shall periodically permit the "Employer" or its designated representative and/or the Employer, and up to five years from expiration or termination of this Contract, to inspect the same and make copies thereof as well as to have them audited by auditors appointed by the "Employer" or the Employer, if so required by the "Employer" or the Employer as the case may be.
- **3.6 Consultant's Actions Requiring "Employer's Prior Approval:** The Consultant shall obtain the "Employer's prior approval in writing before taking any of the following actions:
- (a) Any change or addition to the Personnel listed in Appendix C.
- (b) Subcontracts: the Consultant may subcontract work relating to the Services to an extent and with such experts and entities as may be approved in advance by the "Employer". Notwithstanding such approval, the Consultant shall always retain full responsibility for the

Services. In the event that any Sub-Consultants are found by the "Employer" to be incompetent or incapable or undesirable in discharging assigned duties, the "Employer" may request the Consultant to provide a replacement, with qualifications and experience acceptable to the "Employer", or to resume the performance of the Services itself.

- **3.7 Reporting Obligations:** The Consultant shall submit to the "Employer" the reports and documents specified in Appendix B hereto, in the form, in the numbers and within the time periods set forth in the said Appendix. Final reports shall be delivered in CD ROM in addition to the hard copies specified in said Appendix.
- 3.8 Documents Prepared by the Consultant to be the Property of the "Employer": All plans, drawings, specifications, designs, reports, other documents and software prepared by the Consultant for the "Employer" under this Contract shall become and remain the property of the "Employer", and the Consultant shall, not later than upon termination or expiration of this Contract, deliver all such documents to the "Employer", together with a detailed inventory thereof. The Consultant may retain a copy of such documents, but shall not use anywhere, without taking permission, in writing, from the Employer and the Employer reserves right to grant or deny any such request. If license agreements are necessary or appropriate between the Consultant and third parties for purposes of development of any such computer programs, the Consultant shall obtain the "Employer's prior written approval to such agreements, and the "Employer" shall be entitled at its discretion to require recovering the expenses related to the development of the program(s) concerned.
- Equipment, Vehicles and Materials Furnished by the "Employer": Equipment, vehicles and materials made available to the Consultant by the "Employer", or purchased by the Consultant wholly or partly with funds provided by the "Employer", shall be the property of the "Employer" and shall be marked accordingly. Upon termination or expiration of this Contract, the Consultant shall make available to the "Employer" an inventory of such equipment, vehicles and materials and shall dispose of such equipment and materials in accordance with the "Employer's instructions. While in possession of such equipment, vehicles and materials, the Consultant, unless otherwise instructed by the "Employer" in writing, shall insure them at the expense of the "Employer" in an amount equal to their full replacement value.
- **3.10 Equipment and Materials provided by the Consultants:** Equipment or materials brought into the Government's country by the Consultant and the Personnel and used either for the Project or personal use shall remain the property of the Consultant or the Personnel concerned, as applicable.

#### 4. CONSULTANTS' PERSONNEL AND SUB-CONSULTANTS

**4.1 General:** The Consultant shall employ and provide such qualified and experienced Personnel and Sub-Consultants as are required to carry out the Services.

#### **4.2** Description of Personnel:

- (a) The title, agreed job description, minimum qualification and estimated period of engagement in the carrying out of the Services of each of the Consultant's Key Personnel are as per the consultant's proposal and are described in Appendix C. If any of the Key Personnel has already been approved by the "Employer", his/her name is listed as well.
- (b) If required to comply with the provisions of Clause GC 3.1.1 hereof, adjustments with

respect to the estimated periods of engagement of Key Personnel set forth in Appendix C may be made by the Consultant by written notice to the "Employer", provided (i) that such adjustments shall not alter the originally estimated period of engagement of any individual by more than 10% or one week, whichever is larger, and (ii) that the aggregate of such adjustments shall not cause payments under this Contract to exceed the ceilings set forth in Clause GC 6.1(b) of this Contract. Any other such adjustments shall only be made with the "Employer's written approval.

- (c) If additional work is required beyond the scope of the Services specified in Appendix A, the estimated periods of engagement of Key Personnel set forth in Appendix C may be increased by agreement in writing between the "Employer" and the Consultant. In case where payments under this Contract exceed the ceilings set forth in Clause GC 6.1(b) of this Contract, this will be explicitly mentioned in the agreement.
- 4.3 Approval of Personnel: The Key Personnel and Sub-Consultants listed by title as well as by name in Appendix C are hereby approved by the "Employer". In respect of other Personnel which the Consultant proposes to use in the carrying out of the Services, the Consultant shall submit to the "Employer" for review and approval a copy of their Curricula Vitae (CVs). If the "Employer" does not object in writing (stating the reasons for the objection) within twenty-one (21) days from the date of receipt of such CVs, such Personnel shall be deemed to have been approved by the "Employer".

### 4.4 Removal and/or Replacement of Personnel:

- (a) Except as the "Employer" may otherwise agree, no changes shall be made in the Personnel. If, for any reason beyond the reasonable control of the Consultant, such as retirement, death, medical incapacity, among others, it becomes necessary to replace any of the Personnel, the Consultant shall forthwith provide as a replacement a person of equivalent or better qualifications.
- (b) If the "Employer" (i) finds that any of the Personnel has committed serious misconduct or has been charged with having committed a criminal action, or (ii) has reasonable cause to be dissatisfied with the performance of any of the Personnel, then the Consultant shall, at the "Employer's written request specifying the grounds therefore, forthwith provide as a replacement a person with qualifications and experience acceptable to the "Employer".
- (c) Any of the Personnel provided as a replacement under Clauses (a) and (b) above, as well as any reimbursable expenditures (including expenditures due to the number of eligible dependents) the Consultants may wish to claim as a result of such replacement, shall be subject to the prior written approval by the "Employer". The rate of remuneration applicable to a replacement person will be the rate of remuneration paid to the replacement person. Also (i) the Consultant shall bear all additional travel and other costs arising out of or incidental to any removal and/or replacement, and (ii) the remuneration to be paid for any of the Personnel provided as a replacement shall not exceed the remuneration which would have been payable to the Personnel replaced.
- **4.5 Resident Project Manager:** If required by the SC, the Consultant shall ensure that at all times during the Consultant's performance of the Services a resident project manager, acceptable to the "Employer", shall take charge of the performance of such Services.

# 5. OBLIGATIONS OF THE "EMPLOYER"

**5.1** Assistance and Exemptions: Unless otherwise specified in the SC, the "Employer" shall

use its best efforts to ensure that the Government shall:

- (a) Provide the Consultant, Sub-Consultants and Personnel with work permits and such other documents as shall be necessary to enable the Consultant, Sub-Consultants or Personnel to perform the Services.
- (b) Arrange for the Foreign Personnel to be provided promptly with all necessary entry and exit visas, residence permits, exchange permits and any other documents required for their stay in India.
- (c) Issue to officials, agents and representatives of the Government all such instructions as may be necessary or appropriate for the prompt and effective implementation of the Services.
- (d) Provide to the Consultant, Sub-Consultants and Personnel any such other assistance as may be specified in the SC.
- 5.2 Change in the Applicable Law Related to Taxes and Duties: If, after the date of this Contract, there is any change in the Applicable Laws of India with respect to taxes and duties, which are directly payable by the consultant for providing the services i.e. Goods and Service Tax (GST) or any such applicable tax from time to time, which increases or decreases the cost incurred by the Consultant in performing the Services, then the remuneration and reimbursable expenses otherwise payable to the Consultant under this Contract shall be increased or decreased accordingly by agreement between the Parties here to, and corresponding adjustments shall be made to the ceiling amounts specified in Clause GC 6.1(b).

# 5.3 Services, Facilities and Property of the "Employer":

- (a) The "Employer" shall make available to the Consultant and its Personnel, for the purposes of the Services and free of any charge, the services, facilities and property described in Appendix E, at the times and in the manner specified in said Appendix E.
- (b) In case that such services, facilities and property shall not be made available to the Consultant as and when specified in Appendix E, the Parties shall agree on any time extension that it may be appropriate to grant to the Consultant for the performance of the Services.
- **Payment:** In consideration of the Services performed by the Consultant under this Contract, the "Employer" shall make to the Consultant such payments and in such manner as is provided by Clause GC 6 of this Contract.

### **5.5 Counterpart Personnel:**

- (a) If necessary, the "Employer" shall make available to the Consultant free of charge such professional and support counterpart personnel, to be nominated by the "Employer" with the Consultant's advice, if specified in **Appendix E**.
- (b) Professional and support counterpart personnel, excluding "Employer's liaison personnel, shall work under the exclusive direction of the Consultant. If any member of the counterpart personnel fails to perform adequately any work assigned to such member by the Consultant that is consistent with the position occupied by such member, the Consultant may request the replacement of such member, and the "Employer" shall not unreasonably refuse to act upon such request.

#### 6. PAYMENTS TO THE CONSULTANT

### 6.1 Total Cost of the Services

- (a) The total cost of the Services payable is set forth in Appendix D as per the consultant's proposal to the Employer and as negotiated thereafter.
- (b) Except as may be otherwise agreed under Clause GC 2.6 and subject to Clause GC 6.1(c), payments under this Contract shall not exceed the amount specified in Appendix-D.
- (c) Notwithstanding Clause GC 6.1(b) hereof, if pursuant to any of the Clauses GC 4.2 (c) or 5.2 hereof, the Parties shall agree that additional payments shall be made to the Consultant in order to cover any necessary additional expenditures not envisaged in the cost estimates referred to in Clause GC 6.1(a) above, the ceiling or ceilings, as the case may be, set forth in Clause GC 6.1(b) above shall be increased by the amount or amounts, as the case may be, of any such additional payments.
- **6.2 Currency of Payment:** All payments shall be made in Indian Rupees. [In case the payment is to be made in the currency other that Indian Rupees, the same shall be mentioned instead of Indian Rupees]
- **6.3 Terms of Payment:** The payments in respect of the Services shall be made as follows:
- (a) The consultant shall submit the invoice for payment when the payment is due as per the agreed terms. The payment shall be released as per the work-related milestones achieved and as per the specified percentage as per SC 13.
- (b) Once a milestone is completed, the consultant shall submit the requisite deliverables as specified in this Contract. The Employer shall release the requisite payment upon acceptance of the deliverables. However, if the Employer fails to intimate acceptance of the deliverables or its objections thereto, within 30 days of receipt of it, the Employer shall release the payment to the consultant without further delay.
- (c) Final Payment: The final payment as specified in SC 13 shall be made only after the final report and a final statement, identified as such, shall have been submitted by the Consultant and approved as satisfactory by the "Employer". The Services shall be deemed completed and finally accepted by the "Employer" and the final report and final statement shall be deemed approved by the "Employer" as satisfactory ninety (90) calendar days after receipt of the final report and final statement by the "Employer" unless the "Employer", within such ninety (90) day period, gives written notice to the Consultant specifying in detail deficiencies in the Services, the final report or final statement. The Consultant shall thereupon promptly make any necessary corrections, and thereafter the foregoing process shall be repeated. Any amount, which the "Employer" has paid or caused to be paid in accordance with this Clause in excess of the amounts actually payable in accordance with the provisions of this Contract, shall be reimbursed by the Consultant to the "Employer" within thirty (30) days after receipt by the Consultant of notice thereof. Any such claim by the "Employer" for reimbursement must be made within twelve (12) calendar months after receipt by the "Employer" of a final report and a final statement approved by the "Employer" in accordance with the above.
- (d) For the purpose of payment under Clause 6.3 (b) above, acceptance means; acceptance of the deliverables by the Employer after submission by the consultant and the consultant has made presentation to the CMC / Employer (Mention this if presentation is required) with /

without modifications to be communicated in writing by the Employer to the consultant.

- (e) If the deliverables submitted by the consultant are not acceptable to the Employer / CMC, reasons for such non-acceptance should be recorded in writing; the Employer shall not release the payment due to the consultant. This is without prejudicing the Employer's right to levy any liquidated damages under clause 9. In such case, the payment will be released to the consultant only after it re-submits the deliverable and which is accepted by the Employer.
- (f) All payments under this Contract shall be made to the accounts of the Consultant specified in the SC.
- (g) With the exception of the final payment under (c) above, payments do not constitute acceptance of the Services nor relieve the Consultant of any obligations hereunder, unless the acceptance has been communicated by the Employer to the consultant in writing and the consultant has made necessary changes as per the comments / suggestions of the Employer communicated to the Consultant.
- (h) In case of early termination of the contract, the payment shall be made to the consultant as mentioned here with: (i) Assessment should be made about work done from the previous milestone, for which the payment is made or to be made till the date of the termination. The consultant shall provide the details of persons reasonably worked during this period with supporting documents. Based on such details, the remuneration shall be calculated based on the man month rate as specified. (ii) A reasonable assessment of the reimbursable and miscellaneous expenses shall be made based on details furnished by the consultant in this regard with supporting documents and based on the assessment of the work done and the respective rates as provided. Wherever such an assessment is difficult, the rates should be arrived at by calculating the amount on pro-rata basis. The total amount payable shall be the amount calculated as per (i) and (ii) above plus any applicable tax.

#### 7. FAIRNESS AND GOOD FAITH

- **7.1 Good Faith:** The Parties undertake to act in good faith with respect to each other's rights under this Contract and to adopt all reasonable measures to ensure the realization of the objectives of this Contract.
- **7.2 Operation of the Contract:** The Parties recognize that it is impractical in this Contract to provide for every contingency which may arise during the life of the Contract, and the Parties hereby agree that it is their intention that this Contract shall operate fairly as between them, and without detriment to the interest of either of them, and that, if during the term of this Contract either Party believes that this Contract is operating unfairly, the Parties will use their best efforts to agree on such action as may be necessary to remove the cause or causes of such unfairness, but no failure to agree on any action pursuant to this Clause shall give rise to a dispute subject to arbitration in accordance with Clause GC 8 hereof.

#### 8. SETTLEMENT OF DISPUTES

**8.1 Amicable Settlement:** Performance of the contract is governed by the terms & conditions of the contract, in case of dispute arises between the parties regarding any matter under the contract, either Party of the contract may send a written Notice of Dispute to the other party. The Party receiving the Notice of Dispute will consider the Notice and respond to it in writing within 30 days after receipt. If that party fails to respond within 30 days, or the dispute

- cannot be amicably settled within 60 days following the response of that party, clause GC 8.2 shall become applicable.
- 8.2 Arbitration: In the case of dispute arising upon or in relation to or in connection with the contract between the Employer and the Consultant, which has not been settled amicably, any party can refer the dispute for Arbitration under (Indian) Arbitration and Conciliation Act, 1996. Such disputes shall be referred to an Arbitral Tribunal consisting of 3 (three) arbitrators, one each to be appointed by the Employer and the Consultant, the third arbitrator shall be chosen by the two arbitrators so appointed by the parties and shall act as Presiding Arbitrator. In case of failure of the two arbitrators, appointed by the parties to reach a consensus regarding the appointment of the third arbitrator within a period of 30 days from the date of appointment of the two arbitrators, the Presiding arbitrator shall be appointed by the Secretary of the Ministry / Department. The Arbitration and Conciliation Act, 1996 and any statutory modification or re-enactment thereof, shall apply to these arbitration proceedings. Arbitration proceedings shall be held in India at the place indicated in SC and the language of the arbitration proceedings and that of all documents and communications between the parties shall be English. The decision of the majority of arbitrators shall be final and binding upon both parties. The expenses of the arbitrators as determined by the arbitrators shall be shared equally by the Employer and the Consultant. However, the expenses incurred by each party in connection with the preparation, presentation shall be borne by the party itself. All arbitration awards shall be in writing and shall state the reasons for the award.

## 9. Liquidated Damages

- **9.1** The parties hereby agree that due to negligence of act of any party, if the other party suffers losses, damages the quantification of which may be difficult, and hence the amount specified hereunder shall be construed as reasonable estimate of the damages and both the parties agree to pay such liquidated damages, as defined hereunder as per the provisions of this Contract.
- **9.2** The amount of liquidated damages under this Contract shall not exceed 10 % of the total value of the contract as specified in Appendix D.
- **9.3** The liquidated damages shall be applicable under following circumstances:
- (a) If the deliverables are not submitted as per schedule as specified in SC 13, the Consultant shall be liable to pay 1% of the total cost of the services for delay of each week or part thereof.
- (b) If the deliverables are not acceptable to the Employer as mentioned in Clause 6.3 (f), and defects are not rectified to the satisfaction of the Employer within 30 days of the receipt of the notice, the Consultant shall be liable for Liquidated Damages for an amount equal to 0.05 % of total cost of the services for every week or part thereof for the delay.

## 10. Miscellaneous provisions:

- (i) "Nothing contained in this Contract shall be construed as establishing or creating between the Parties, a relationship of master and servant or principal and agent.
- (ii) Any failure or delay on the part of any Party to exercise right or power under this Contract shall not operate as waiver thereof.
- (iii) The Consultant shall notify the Employer of any material change in their status, in particular,

where such change would impact on performance of obligations under this Contract.

- (iv) Each constituent of the Consultant, in case of a consortium, shall be jointly and severally liable to and responsible for all obligations towards the Employer for performance of works/services including that of its Associates/Sub Contractors under the Contract.
- (v) The Consultant shall at all times indemnify and keep indemnified the Employer against all claims/damages etc. for any infringement of any Intellectual Property Rights (IPR) while providing its services under the Project.
- (vi) The Consultant shall at all times indemnify and keep indemnified the Employer against any claims in respect of any damages or compensation payable in consequences of any accident or injury sustained or suffered by its (the Consultant's) employees or agents or by any other third Party resulting from or by any action, omission or operation conducted by or on behalf of the Consultant.
- (vii) The Consultant shall at all times indemnify and keep indemnified the Employer against any and all claims by Employees, Workman, Contractors, sub-contractors, suppliers, agent(s), employed engaged or otherwise working for the Consultant, in respect of wages, salaries, remuneration, compensation or the like.
- (viii) All claims regarding indemnity shall survive the termination or expiry of the Contract.
- (ix) It is acknowledged and agreed by all Parties that there is no representation of any type, implied or otherwise, of any absorption, regularization, continued engagement or concession or preference for employment of persons engaged by the Consultant for any engagement, service or employment in any capacity in any office or establishment of the Government of India/ State or the Employer.

### 11. Performance Security

The Performance Security shall be provided to the Employer no later than the date specified in the Contract and shall be issued in an amount specified in the SCC, by a bank acceptable to the Employer, and denominated in the types and proportions of the currencies in which the total cost of services is payable. The Performance Security shall be valid until a date 28 days from the date of issue of the Certificate of Completion in the case of a bank guarantee. The completion date may be calculated as 36 months from the date of signing of the contract which may be extended further. Performance Security has to be extended sine qua non with the extension of the contract.

# **III. Special Conditions of Contract:**

SC Clause	Ref. of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
1	1.5	The addresses are:  i "Employer":  Attention: Mr  Facsimile:
		ii Consultant: Attention: Mr Facsimile:
2	1.7	{Lead Partner is [insert name of member]}  Note: If the Consultant consists of a joint venture/ consortium/ association of more than one entity, the name of the entity whose address is specified in Clause SC 1.6 should be inserted here. If the Consultant consists only of one entity, this Clause SC 1.8 should be deleted from the SC.
3	1.8	The Authorized Representatives are:  For the "Employer": Chief Executive Officer  For the "Consultant":
4	1.9	<ul><li>(a) The client shall reimburse Goods and Service Tax (GST) payable in India as per Applicable Law. The consultant shall register itself for Goods and Service Tax (GST) with appropriate authority in India &amp; shall provide the registration number to the client.</li><li>b) Tax will be deducted at source as per the prevailing Income</li></ul>
5	1.10.3	Not Applicable
6	2.1	The effectiveness conditions are the following:  (i) Approval of the contract by the Employer  (ii) Appropriate security for advance payment acceptable to the "Employer"
		(iii) Any unforeseen reason forcing closure of the programme before effectiveness of the contract.

SC Clause	Ref. of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
7	2.2	The time period shall be one month
8	2.3	The time period shall be 15 days
9	2.4	The time period shall be 36 Months
10	3.4	Limitation of the Consultants' Liability towards the "Employer"  (i) The ceiling on Consultant's liabilities shall be limited to (a) total cost, or (b) the proceeds the Consultant may be entitled to receive from any insurance maintained by the consultants to such liabilities whichever of (a) or (b) is higher.
11	3.5	<ul> <li>a.) Third Party motor vehicle liability insurance as required under India's Motor Vehicles Act, 1988, by the Consultant or its Personnel or any Sub-Consultants or their Personnel for the period of consultancy;</li> <li>b.) Third Party liability insurance, with a minimum coverage of <i>[insertamount and currency]</i>;</li> <li>c.) Professional liability insurance, with a minimum coverage equal to estimated remuneration and reimbursable as per 3.4 of SC of the consultancy;</li> <li>d.) Employer's liability and Workers' compensation insurance in respect of the Personnel of the Consultant and of any Sub-Consultants, in accordance with the relevant provisions of the Applicable Laws of India, as well as, with respect to such Personnel, any such life, health, accident, travel or other insurance as may be appropriate; and</li> <li>e.) Insurance against loss of or damage to (i) equipment purchased in whole or in part with funds provided under this Contract, (ii) the Consultant's property used in the performance of the Services, and (iii) any documents prepared by the Consultant in the performance of the Services, by theft, fire or any natural calamity.</li> </ul>

SC Clause	Ref. of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
		f.) Any other law/rule as applicable in India.
12	4.6	Not Applicable

13	6.1(b)	The ceiling in local currency is: [insert amount and currency]
		10% of the Contract Value will be paid as mobilization <b>advance</b> , if so desired, on submission of bank guarantee of the amount equal to 110% of the advance sought by the Consultant.  The First instalment of recovery shall be effected form each running bill paid immediately following the payment of mobilisation advance and the last instalment of the recovery shall be affected during the third month preceding the month in which the due date of completion falls. The various instalments of recovery shall be of equal amounts.
		For Time Based components:
		For Task 1 and Task 3:
14	6.3	On Time based as mentioned in Appendix A, Description of Services and described below:
		(i) <b>Remuneration of Personnel</b> as indicated in Financial proposal submission Form Fin 3, and as agreed during Negotiations, will be reimbursed on monthly basis as per this contract according to the agreed work plan.
		(ii) <b>Payment for Reimbursable Expenses</b> as indicated in Financial proposal submission Form Fin 4, be reimbursed on actual/ and as agreed during Negotiations and as per Appendix of Financial Proposal – Section 4
		(iii) Payment for Provisional Sum as per Appendix of Financial Proposal – Section 4
		For Lump Sum component: For Task 2:

SC Clause	Ref. of GC Clause	Amendments of, and Supplements to, Clauses in the General Conditions of Contract
		Based on pro rata on achievement of deliverables as mentioned in Appendix A, Description of Services.
15	8.3	The Arbitration proceedings shall take place in Srinagar in India.
16	11	The Performance Security amount is 10% of the Contract value.

Binding signature of Employer Signed by _		
Binding signature of Consultant Signed by		
(for and on behalf of	duly authorized vide Resolution No	
datedof the Board of Direc	tors of)	
In the presence of (Witnesses)		
1.		
2.		

# IV. Appendices

#### APPENDIX-A – DESCRIPTION OF SERVICES

Note: This Appendix will include the final Terms of Reference worked out by the "Employer" and the Consultants during technical negotiations, dates for completion of various tasks, place of performance for different tasks/activities, specific tasks/activities/outcome to be reviewed, tested and approved by "Employer", etc.

## APPENDIX-B-REPORTING REQUIREMENTS

Note: List ,format , frequency , and contents of reports ; persons to receive them ; dates of submission; etc. If no reports are to be submitted, state here "Not applicable."

#### **APPENDIX-** C – STAFFING SCHEDULE

(Include here the agreed (negotiated staffing schedule including the engagement of sub - contractors, if any)

#### APPENDIX-D – TOTAL COST OF SERVICES IN

(Include here the rates quoted in the financial proposal or the negotiated rates, whichever is applicable)

### **APPENDIX-E - DUTIES OF THE "EMPLOYER"**

(Include here the list of Services, facilities and property to be made available to the Consultant by the "Employer").

#### APPENDIX F

## **Earnest Money Deposit**

**Bank Guarantee** 

Bank's Name, and Address of Issuing Branch or Office: **Beneficiary** Date: EMD No.: submitted to you its bid dated ...... (hereinafter called "the Bid") ...... .....("the IFB"). Furthermore, we understand that, according to your conditions, bids must be supported by a bid guarantee. At the request of the Consultant, we . . . . name of Bank. . . ... hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of ...... upon receipt by us of your first demand in writing accompanied by a written statement stating that the Consultant is in breach of its obligation(s) under the bid conditions, because the Consultant: Withdraw the proposal during the validity period or any extension agreed by the consultant. has varied or modified in a manner not acceptable to the Employer after opening of Proposal during the validity period or any extension thereof. tries to influence the evaluation process. IV. Evaluated as First ranked withdraws his proposal during negotiations (failure to arrive at consensus by both the parties shall not be construed as withdrawal of proposal by the consultant). This guarantee will expire: (a) if the Consultant is the successful Consultant, upon our receipt of copies of the Contract Agreement signed by the Consultant and the performance security issued to you upon the instruction of the Consultant: or (b) if the Consultant is not the successful Consultant, upon the earlier of our receipt of a copy your notification to the Consultant of the name of the successful Consultant; or (i) twenty-eight days after the expiration of the Consultant's bid (ii) (c) on expiry of this guarantee Consequently, any demand for payment under this guarantee must be received by us at the office on or before that expiry date. This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 458. ......Bank's seal and authorized signature(s) ......